

## **Luft, Amanda (DHHS)**

---

**From:** Kevin I. Bagatta, Esq - Comcast <ra-president@comcast.net>  
**Sent:** Wednesday, December 19, 2018 5:43 PM  
**To:** Derman, Barbara (DHHS); Tom Lang; Thomas A. Lang; Kevin Bagatta; Cliff; Clifford McKeown  
**Subject:** Re: Upcoming medical leave

We will keep you in our prayers for a successful operation and speedy recovery!

Kevin

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Wednesday, December 19, 2018 at 5:21 PM  
**To:** "Thomas A. Lang" <ra-operations@comcast.net>, "Thomas A. Lang" <VPofOperations@realalternatives.org>, "Kevin I. Bagatta, Esq." <ra-president@comcast.net>, "Kevin I. Bagatta, Esq." <PresidentCEO@realalternatives.org>, Clifford McKeown <ra-finance@comcast.net>, Clifford McKeown <VPofAdministration@realalternatives.org>  
**Cc:** "Charest, Deanna (DCH)" <CharestD@michigan.gov>, "Geist, Laura (DHHS)" <GeistL1@michigan.gov>  
**Subject:** Upcoming medical leave

Dear Tom, Cliff and Kevin,  
I wanted to let you know that I will be on medical leave for 4-6 weeks following the holidays. Planning to have a hip replacement and hope to end the limping! 🙏

While I am away, please feel free to call or email Deanna Charest at [charestd@michigan.gov](mailto:charestd@michigan.gov) or 517-335-8861 if you have questions or other concerns. Of course, you have Laura Geist's contact information [GeistL1@michigan.gov](mailto:GeistL1@michigan.gov) and know how helpful she is regarding contract information.

Wishing you all very happy holidays and I look forward to working with you all in 2019!

Happy Holidays!

*Barbara (Quess) Derman, MSW*

Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913  
Phone: 517-335-8696 [DermanB@michigan.gov](mailto:DermanB@michigan.gov)

## **Luft, Amanda (DHHS)**

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Tuesday, July 23, 2019 4:59 PM  
**To:** Derman, Barbara (DHHS)  
**Cc:** Dunbar, Paulette Dobynes (DHHS)  
**Subject:** The Detroit News article - 7/23/19

**Importance:** High

Hi Quess -

We read The Detroit News editorial today and were surprised that the spokesman for DHHS was quoted as saying about the Michigan Pregnancy and Parenting Support Services Program that it had, "questionable benefit to families, and it's been difficult for us to get data on the program to gauge its effectiveness." We certainly hope he was misquoted.

As you know, the contract dictates the reporting that we must do, and which we always do. That of course includes monthly financial reports on the EGrAMS online system, EGrAMS Quarterly Progress Reports, separate printed Quarterly Statistical Reports, EGrAMS Final Progress Report, separate printed Final Statistical Report, and responses to any other inquiries from you that we receive. Perhaps the spokesman did not know that. Does the DHHS spokesman contact the program office for this data?

Since June 2014, Michigan's Pregnancy and Parenting Support Program has served **8,168** women at **31,643** support service visits throughout Michigan. The program exists to offer women counseling and mentoring support as an alternative to abortion from the moment of conception through the baby's first birthday. To date, \$3.3 million has been appropriated to serve Michiganders.

This program is about providing pregnancy support and parenting education services to empower women to choose life when experiencing an unexpected pregnancy. The sad reality is that many women are pressured by other people to abort, and they usually face that pressure alone. We have found that 16.7% of women we serve in Michigan have been strongly encouraged by others to abort. Often it gets pretty scary for the women. This program provides a calm, kind, caring, and compassionate person to assist her through the difficult stress and pressures associated with an unexpected pregnancy. This support truly works. Last fiscal year alone, about 83% of the women who were pressured by others to abort chose childbirth instead. It's what THEY wanted, and they received the support they needed to be able to do so.

With the outcome data that we report, based upon The Center for Disease Control research and calculations, the program saved Michigan taxpayers \$7 million last year due to its high immunization rate among clients (93%), and \$37 million last year because the clients receive proper prenatal care (98%).

In addition, the Quarterly Progress Reports that we send you list the top issues that our the program's counselors address with the program clients.

<https://www.realalternatives.org/mi-infographic-5-31-19/>

Thank you!  
Kevin and Tom

Kevin I. Bagatta, Esq.  
President & CEO  
Real Alternatives

Thomas A. Lang, Esq.  
Vice President of Operations  
Real Alternatives



**Luft, Amanda (DHHS)**

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Tuesday, September 10, 2019 5:35 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Summary of Clients Served in Program  
**Attachments:** Michigan Client Count 063019[1].pdf

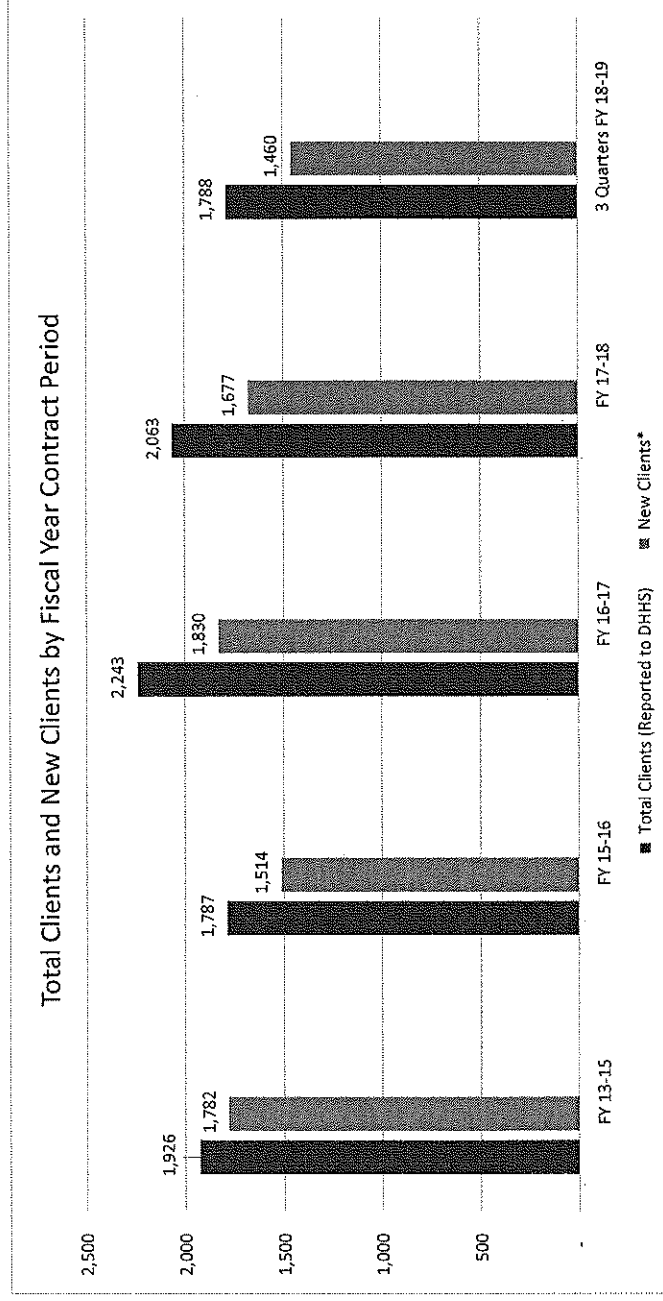
Quess –

With MI Budget matters being handled you may get questions about our Program. We wanted to provide this to you as a summary of the clients served in the Program. I hope it is of some help.

Thanks!  
Tom

## Michigan Pregnancy and Parenting Support Services Program

Contract Period	Total Clients (Reported to DHHS)	New Clients*
FY 13-15	1,926	1,782
FY 15-16	1,787	1,514
FY 16-17	2,243	1,830
FY 17-18	2,063	1,677
3 Quarters FY 18-19	1,788	1,460
	9,807	8,263



\* New clients are the number of unique women the program has served. Total clients includes all women served during the fiscal year, reflecting that some of the same women may be served over multiple fiscal years.

## Luft, Amanda (DHHS)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Wednesday, September 4, 2019 1:27 PM  
**To:** Derman, Barbara (DHHS); Kevin Bagatta  
**Subject:** Re: PPSSP-2020 Released

Thanks Quess!

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Wednesday, September 4, 2019 at 1:24 PM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>, "Kevin I. Bagatta" <PresidentCEO@realalternatives.org>  
**Subject:** FW: PPSSP-2020 Released

FYI

*Barbara (Quess) Derman, MSW*  
Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913  
Phone: 517-335-8696 [DermanB@michigan.gov](mailto:DermanB@michigan.gov)

---

**From:** Geist, Laura (DHHS) <GeistL1@michigan.gov>  
**Sent:** Friday, August 30, 2019 3:59 PM  
**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>  
**Cc:** Charest, Deanna (DHHS) <CharestD@michigan.gov>; Shanafelt, Dawn (DHHS) <ShanafeltD@michigan.gov>; Hammond, Katherine (DHHS) <HammondK3@michigan.gov>  
**Subject:** RE: PPSSP-2020 Released

Hi Quess,

Thanks for forwarding. This is beyond what Katie and I can address, and I've sent it on for a legal opinion.

I'll let you know what I find out.

Thanks!  
Laura

Laura Geist  
517-241-3932  
[GeistL1@michigan.gov](mailto:GeistL1@michigan.gov)

For technical assistance with the EGrAMS system, please contact 517-335-3359 or [MDHHS-EGrAMS-Help@michigan.gov](mailto:MDHHS-EGrAMS-Help@michigan.gov).

---

**From:** Derman, Barbara (DHHS) <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>

**Sent:** Friday, August 30, 2019 3:53 PM

**To:** Thomas A. Lang <[VPofOperations@realalternatives.org](mailto:VPofOperations@realalternatives.org)>; Kevin Bagatta <[PresidentCEO@realalternatives.org](mailto:PresidentCEO@realalternatives.org)>

**Cc:** Charest, Deanna (DHHS) <[CharestD@michigan.gov](mailto:CharestD@michigan.gov)>; Shanafelt, Dawn (DHHS) <[ShanafeltD@michigan.gov](mailto:ShanafeltD@michigan.gov)>; Hammond, Katherine (DHHS) <[HammondK3@michigan.gov](mailto:HammondK3@michigan.gov)>; Geist, Laura (DHHS) <[GeistL1@michigan.gov](mailto:GeistL1@michigan.gov)>

**Subject:** FW: PPSSP-2020 Released

Good afternoon Tom,  
I am forwarding your concerns

*Barbara (Quess) Derman, MSW*

Public Health Consultant, Reproductive & Preconception Health

Michigan Department of Health and Human Services

109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913

Phone: 517-335-8696 [DermanB@michigan.gov](mailto:DermanB@michigan.gov)

---

**From:** Thomas A. Lang <[VPofOperations@realalternatives.org](mailto:VPofOperations@realalternatives.org)>

**Sent:** Friday, August 30, 2019 2:40 PM

**To:** Derman, Barbara (DHHS) <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>

**Subject:** FW: PPSSP-2020 Released

Hi Quess,

Please see attached a question we have on the proposed grant application.

Thank you,

Kevin and Tom

---

**From:** "Derman, Barbara (DHHS)" <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>

**Date:** Thursday, August 29, 2019 at 10:14 AM

**Subject:** PPSSP-2020 Released

Good morning Tom and Kevin,

I wanted to remind you again that your Pregnancy Parenting Support Services Program contract is still pending in EGraAMS. Applications should be submitted this week at the latest.

Do you need help with anything? If it is EGraMS system related, please contact the help desk at 517-335-3359 or you can contact Katherine Hammond. I have copied her on this email

*Barbara (Quess) Derman, MSW*

Public Health Consultant, Reproductive & Preconception Health

Michigan Department of Health and Human Services

109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913

Phone: 517-335-8696 [DermanB@michigan.gov](mailto:DermanB@michigan.gov)

## Luft, Amanda (DHHS)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Friday, August 30, 2019 2:40 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** FW: PPSSP-2020 Released  
**Attachments:** MHHS letter on FY19-20 Application.pdf

Hi Quess,

Please see attached a question we have on the proposed grant application.

Thank you,

Kevin and Tom

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Thursday, August 29, 2019 at 10:14 AM  
**Subject:** PPSSP-2020 Released

Good morning Tom and Kevin,

I wanted to remind you again that your Pregnancy Parenting Support Services Program contract is still pending in EGraAMS. Applications should be submitted this week at the latest.

Do you need help with anything? If it is EGraMS system related, please contact the help desk at 517-335-3359 or you can contact Katherine Hammond. I have copied her on this email

*Barbara (Quess) Derman, MSW*  
Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913  
Phone: 517-335-8696 [DermanB@michigan.gov](mailto:DermanB@michigan.gov)





August 30, 2019

Ms. Barbara (Quess) Derman, MSW  
Public Health Consultant  
Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
109 W. Michigan Ave. 3<sup>rd</sup> Floor  
Lansing, Michigan 48913

Dear Quess:

We have reviewed and analyzed the proposed grant application for the 6<sup>th</sup> year of the Michigan Pregnancy and Parenting Support Services Program. Based on the proposed language in the application, there appears to be conflicts of law in the non-discrimination clauses. We request the MDHHS provide direction that resolves these conflicts so we can be clear what is expected from our vendor service providers and Real Alternatives before we can sign the proposed grant application.

Governor Whitman issued an Executive Directive in January 2019 changing the definition of the protected class of individuals included under the title "sex." (see Michigan Governor Whitman Executive Directive [https://www.michigan.gov/whitmer/0,9309,7-387-90499\\_90704-486781--,00.html](https://www.michigan.gov/whitmer/0,9309,7-387-90499_90704-486781--,00.html)) This Executive Directive applies to all contractors in Michigan. It is our understanding there is no religious exemption organizations can claim from the requirements of the Executive Directive.

Given that the program is funded with Federal TANF monies, Real Alternatives and its vendor service providers will also be required to follow federal laws, guidelines, rules and regulations as well as those from Michigan. We have underlined specific clauses that lead to the conflicts of law below.

#### **PROPOSED GRANT APPLICATION LANGUAGE:**

##### **"III. Assurances**

The following assurances are hereby given to the Department:

##### **A. Compliance with Applicable Laws**

The Grantee will comply with applicable federal and state laws, guidelines, rules and regulations in carrying out the terms of this Agreement. The Grantee will also comply

with all applicable general administrative requirements, such as 2 CFR 200, covering cost principles, grant/agreement principles and audits, in carrying out the terms of this Agreement. The Grantee will comply with all applicable requirements in the original grant awarded to the Department if the Grantee is a subgrantee. The Department may determine that the Grantee has not complied with applicable federal or state laws, guidelines, rules and regulations in carrying out the terms of this Agreement and may then terminate this Agreement under Part II, Section V.

### **C. Non-Discrimination**

1. The Grantee must comply with the Department's non-discrimination statement: The Michigan Department of Health and Human Activities will not discriminate against any individual or group because of race, sex, religion, age, national origin, color, height, weight, marital status, gender identification or expression, sexual orientation, partisan considerations, or a disability or genetic information that is unrelated to the person's ability to perform the duties of a particular job or position. The Grantee further agrees that every subcontract entered into for the performance of any contract or purchase order resulting therefrom, will contain a provision requiring non-discrimination in employment, activity delivery and access, as herein specified, binding upon each subcontractor. This covenant is required pursuant to the Elliot-Larsen Civil Rights Act (1976 PA 453, as amended; MCL 37.2101 *et seq.*) and the Persons with Disabilities Civil Rights Act (1976 PA 220, as amended; MCL 37.1101 *et seq.*), and any breach thereof may be regarded as a material breach of this Agreement.
2. The Grantee will comply with all federal and state statutes relating to nondiscrimination. These include but are not limited to:
  - a. Title VI of the Civil Rights Act of 1964 (PL 88-352) which prohibits discrimination on the basis of race, color or national origin;
  - b. Title IX of the Education Amendments of 1972, as amended (20 USC 1681-1683, 1685-1686), which prohibits discrimination on the basis of sex; Section 504 of the Rehabilitation Act of 1973, as amended (29 USC 794), which prohibits discrimination on the basis of disabilities;
  - a. The Age Discrimination Act of 1975, as amended (42 USC 6101-6107), which prohibits discrimination on the basis of age;
  - b. The Drug Abuse Office and Treatment Act of 1972 (PL 92-255), as amended, relating to nondiscrimination on the basis of drug abuse;
  - c. The Comprehensive Alcohol Abuse and Alcoholism Prevention, Treatment and Rehabilitation Act of 1970 (PL 91-616) as amended, relating to nondiscrimination on the basis of alcohol abuse or alcoholism;
  - d. Sections 523 and 527 of the Public Health Activity Act of 1944 (42 USC 290(dd-3) and 290(ee-3)), as amended, relating to confidentiality of alcohol and drug abuse patient records
  - e. Any other nondiscrimination provisions in the specific statute(s) under which application for federal assistance is being made; and,
  - f. The requirements of any other nondiscrimination statute(s) which may apply to the application."

**ADDITIONAL FEDERAL RULES, GUIDELINES, REGULATIONS, AND EXECUTIVE ORDERS THAT APPLY TO THE PROPOSED GRANT APPLICATION:**

- FEDERAL REGULATION 45 C.F.R. sec. 260.34:

...


(b)(1) Religious organizations are eligible, on the same basis as any other organization, to participate in TANF as long as their Federal TANF or State MOE funded services are provided consistent with the Establishment Clause and the Free Exercise Clause of the First Amendment to the United States Constitution.

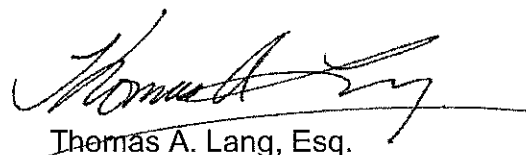
(2) Neither the Federal government nor a State or local government in its use of Federal TANF or State MOE funds shall, in the selection of service providers, discriminate for or against an organization that applies to provide, or provides TANF services or benefits on the basis of the organization's religious character or affiliation.

- US Department of Justice, Office of Attorney General - Implementation of Memorandum on Federal Law Protections for Religious Liberty - October 6, 2017 (see <https://www.justice.gov/opa/press-release/file/1001886/download>)
- US Department of Justice, Office of Attorney General – Memorandum on Federal Law Protections for Religious Liberty – October 6, 2017(see <https://www.justice.gov/opa/press-release/file/1001891/download>)
- US HHS – Nondiscrimination provision of the Affordable Care Act (see <https://www.hhs.gov/civil-rights/for-individuals/section-1557/index.html>)

Given that the majority of our vendor service providers are religious nonprofit organizations, we need to know what clauses in the proposed grant application are to be followed. It is our understanding that federal law is to be followed when it conflicts with state law. Does the MDHHS agree? Please guide us accordingly.

Sincerely,

  
Kevin I. Bagatta, Esq.  
President & CEO

  
Thomas A. Lang, Esq.  
Vice President for Operations

**Luft, Amanda (DHHS)**

---

**From:** Clifford McKeown <VPofAdministration@realalternatives.org>  
**Sent:** Wednesday, August 28, 2019 10:01 AM  
**To:** Derman, Barbara (DHHS)  
**Cc:** Thomas A. Lang; Kevin Bagatta  
**Subject:** Real Alternatives Michigan Pregnancy and Parenting Support Svcs Program Expenses for July 2019  
**Attachments:** MI FSR & Expenses July 2019.pdf

Ms. Derman,  
I submitted the Real Alternatives Michigan Pregnancy and Parenting Support Services Program expenses for July 2019 through the EGrAMS system today, Wednesday, August 28.

Would you be able to review and approve our July 2019 submission?

Thank you very much!  
Cliff

# FINANCIAL STATUS REPORT

Real Alternatives

FE ID Number 23-2868660	Contract Number E20192416-00				Page 1	Of 3
Local Agency Name Real Alternatives	Program Pregnancy and Parenting Support Services Program - 2019				Code	
Street Address 7810 Allenlown Blvd Suite 304	Report Period 07/01/2019 Thru 07/31/2019 Final <input type="checkbox"/>				Date Prepared	Date Approved
City, State, ZIP Code Harrisburg, PA, 17112 3764	Agreement Period 10/01/2018 Thru 09/30/2019				Operational Advance 0.00	
Category	Expenditures				Agreement	
	Current Period	Correction	Agreement YTD	Match YTD	Budget	Balance
<b>Program Expenses</b>						
1. Salary & Wages	11,905.48	0.00	78,111.91	0.00	71,750.00	-6,361.91
2. Fringe Benefits	2,737.93	0.00	19,115.13	0.00	20,100.00	984.87
3. Travel	791.25	0.00	1,726.83	0.00	5,100.00	3,373.17
4. Supplies & Materials	11,871.05	0.00	16,450.79	0.00	27,350.00	10,899.21
5. Contractual	37,707.46	0.00	357,392.47	0.00	458,000.00	100,607.53
6. Equipment	0.00	0.00	0.00	0.00	0.00	0.00
7. Other Expense	2,888.36	0.00	47,384.63	0.00	117,700.00	70,315.37
<b>Total Program Expenses</b>	<b>67,501.53</b>	<b>0.00</b>	<b>520,181.76</b>	<b>0.00</b>	<b>700,000.00</b>	<b>179,818.24</b>
<b>Indirect Costs</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>TOTAL EXPENDITURES</b>	<b>67,501.53</b>	<b>0.00</b>	<b>520,181.76</b>	<b>0.00</b>	<b>700,000.00</b>	<b>179,818.24</b>

# FINANCIAL STATUS REPORT

Real Alternatives

Category	Revenues								Agreement		
	Funds	Cash	Inkind	Total Match	Total	Correction	Agreement YTD	Match YTD	Budget	Balance	Expend%
Source of Funds											
1. Fees and Collections	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%
2. State Agreement	67,501.53	0.00	0.00	0.00	67,501.53	0.00	520,181.76	0.00	700,000.00	179,818.24	74.31%
3. Local	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%
4. Federal	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%
5. Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%
Total Source of Funds	67,501.53	0.00	0.00	0.00	67,501.53	0.00	520,181.76	0.00	700,000.00	179,818.24	74.31%

## FINANCIAL STATUS REPORT

Real Alternatives

**CERTIFICATION:** I certify that I am authorized to submit on behalf of this organization and that this is an accurate statement of expenditures and collections for the report period. Appropriate documentation is available and will be maintained for the required period to support costs and receipts reported. By submitting the FSR the individual is certifying to the best of their knowledge and belief that the report is true, complete and accurate and the expenditures, disbursements, and cash receipts are for the purposes and objectives set forth in the terms and conditions of this agreement. The individual submitting the FSR should be aware that any false, fictitious, or fraudulent information, or the omission of any material facts, may subject them to criminal, civil or administrative penalties for fraud, false statements, false claims or otherwise.

Authorized Signature :

Date :

Title:

Contact Person Name:

Telephone Number:

### FOR STATE USE ONLY

	Advance	INDEX	PCA	A OBJ. CODE	AMOUNT
Advance Outstanding					
Advance Issued or Applied					
Balance					
Message					
Authority: P.A. 368 of 1978 Completion: is a Condition of Reimbursement			The Real Alternatives is an equal opportunity employer, services, and program provider.		

	A	I	AH	AI	AJ
1	<b>MICHIGAN: FY 2018-2019</b>				
2	<b>Administration</b>				
3					
4		<b>Budget</b>	<b>TANF Funds</b>	<b>YTD Expenses</b>	<b>Remaining Budget</b>
5		<b>Oct-18-Sep-19</b>	<b>Actual Expenses</b>	<b>as of</b>	<b>Aug 19 - Sept 19</b>
6			<b>Jul-19</b>	<b>Jul-19</b>	
7	<b>Personnel</b>				
8					
9	President & CEO	22,000.00	5,390.37	28,661.50	(6,661.50)
10	VP - Administration	11,000.00	704.81	9,433.39	1,566.61
11	Assistant Director of Finance	-		-	-
12	Accountant	2,750.00	245.41	2,027.13	722.87
13	Bookkeeper	2,000.00	250.31	3,088.36	(1,088.36)
14	Professional Development	500.00	13.70	326.34	173.66
15	Accrued Vacation and Sick			-	-
16	Payroll Taxes	3,000.00	157.02	2,311.73	688.27
17	Workers Compensation	500.00	15.65	127.27	372.73
18	Pension	1,100.00	184.84	1,105.19	(5.19)
19	Employee Group Insurance	7,000.00	1,313.73	8,596.06	(1,596.06)
20	Job Advertising	100.00		-	100.00
21	New Employee Screening	100.00	7.92	12.95	87.05
22					
23	<b>Total Personnel</b>	<b>50,050.00</b>	<b>8,283.76</b>	<b>55,689.92</b>	<b>(5,639.92)</b>
24					
25	<b>Operating</b>				
26					
27	Consulting	1,750.00	179.28	3,765.47	(2,015.47)
28	Legal	1,000.00	339.50	1,802.50	(802.50)
29	Postage/Shipping	1,500.00	31.91	307.44	1,192.56
30	Auditing	2,000.00	318.93	2,321.59	(321.59)
31	Travel/Lodging	100.00		1.47	98.53
32				-	-
33	Rent	7,500.00	890.87	6,103.81	1,396.19
34	Telephone Service	1,500.00	67.99	1,007.14	492.86
35	General Business Liability Ins	500.00	40.76	282.07	217.93
36	Insurance-Directors & Officers	1,000.00	86.62	599.47	400.53
37	Office Expense	2,350.00	108.93	1,439.22	910.78
38	Computer Resources				
39					
40	<b>Total Operating</b>	<b>19,200.00</b>	<b>2,064.79</b>	<b>17,630.18</b>	<b>1,569.82</b>
41					
42	<b>Equipment</b>				
43	Equipment Service Contracts	750	118.71	555.24	194.76
44					
45	<b>Total Admin Expenses</b>	<b>70,000.00</b>	<b>10,467.26</b>	<b>73,875.34</b>	<b>(3,875.34)</b>



<b>MICHIGAN: FY 2018-2019</b>				
<b>Services</b>				
	<b>Budget</b>	<b>TANF Funds</b>	<b>YTD Expenses</b>	<b>Remaining Budget</b>
	<b>Oct-18-Sep-19</b>	<b>Actual Expenses</b>	<b>as of</b>	<b>Aug 19 - Sept 19</b>
		<b>Jul-19</b>	<b>Jul-19</b>	
<b>Personnel</b>				
Vice-President	18,000.00	3,640.20	22,233.68	(4,233.68)
Services Coordinator	5,000.00	488.01	5,536.56	(536.56)
Services Assistance	3,000.00	608.03	2,696.43	303.57
Service Provider Approval	1,750.00	84.24	379.08	1,370.92
Billing Coordinator	3,000.00	168.59	1,929.73	1,070.27
Service Provider Monitoring	2,750.00	298.62	1,911.77	838.23
Hotline Counselor	500.00	26.89	214.28	285.72
Accrued Vacation and Sick	-	-	-	-
Payroll Taxes	3,000.00	366.63	2,415.68	584.32
Workers Compensation	250.00	13.33	108.42	141.58
Pension	1,250.00	143.74	904.71	345.29
Employee Group Insurance	4,000.00	542.99	3,546.07	453.93
				-
<b>Total Personnel</b>	<b>42,500.00</b>	<b>6,381.27</b>	<b>41,876.41</b>	<b>623.59</b>
<b>Operating</b>				
Client Education Materials	12,000.00	11,158.82	11,174.77	825.23
Services Advertising	50,000.00	339.31	18,081.43	31,918.57
Meetings/Seminars	9,000.00		448.06	8,551.94
Travel	5,000.00	791.25	1,725.36	3,274.64
Svcs Database Consulting & Dev	10,000.00	192.95	11,321.40	(1,321.40)
Computer Resources	10,000.00		-	10,000.00
Client Services	458,000.00	37,707.46	357,392.47	100,607.53
Hotline Referral System	500.00	59.91	449.72	50.28
Contract Closeout Cost	30,000.00		-	30,000.00
<b>Total Operating</b>	<b>584,500.00</b>	<b>50,249.70</b>	<b>400,593.21</b>	<b>183,906.79</b>
<b>Equipment:</b>				
Pregnancy Test Kits	3000.00	403.30	3,836.80	(836.80)
<b>Services Expenses</b>	<b>630,000.00</b>	<b>57,034.27</b>	<b>446,306.42</b>	<b>183,693.58</b>

**Luft, Amanda (DHHS)**

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Monday, August 26, 2019 5:55 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** My status

I'll keep you posted, but my connecting flight from Chicago O'Hare to Kalamazoo just got cancelled. If they can't get me to Kalamazoo tonight our whole plan crumbles!

Sent from my iPhone

**Luft, Amanda (DHHS)**

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Monday, August 26, 2019 5:53 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** SMs

Update: Just landed. Connecting flight to Kalamazoo cancelled. Just got another flight into Grand Rapids instead of Kalamazoo as no flights available to Kalamazoo. Instead of getting there by 7:00, I'll be landing in Grand Rapids close to 11:00. Need to cancel car rental in Kalamazoo and try to get one late in Grand Rapids to be able to drive the hour to my room in Kalamazoo. Not sure what I going to do if I can't make the drive tonight.

Sent from my iPhone

## Luft, Amanda (DHHS)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Monday, August 26, 2019 1:10 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Re: Site Monitorings - Tuesday August 27, 2019

Yes, that's why we'll need to keep tight to our schedule.

Sent from my iPhone

On Aug 26, 2019, at 9:38 AM, Derman, Barbara (DHHS) <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)> wrote:

Yep!, Grand Rapids is a pretty small airport so shouldn't be too bad, but are you returning a car to the airport as well. It'll be a little tight.

*Barbara (Quess) Derman, MSW*  
Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913  
Phone: 517-335-8696 [DermanB@michigan.gov](mailto:DermanB@michigan.gov)

---

**From:** Thomas A. Lang <[VPofOperations@realalternatives.org](mailto:VPofOperations@realalternatives.org)>  
**Sent:** Monday, August 26, 2019 11:32 AM  
**To:** Derman, Barbara (DHHS) <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>  
**Subject:** Re: Site Monitorings - Tuesday August 27, 2019

See you then for a whirlwind of a day!

Sent from my iPhone

On Aug 26, 2019, at 8:17 AM, Derman, Barbara (DHHS) <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)> wrote:

Looking forward to seeing you tomorrow! I am planning to meet you at the Westnedge Ave site in Kalamazoo by 9:00.

*Barbara (Quess) Derman, MSW*  
Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913  
Phone: 517-335-8696 [DermanB@michigan.gov](mailto:DermanB@michigan.gov)

---

**From:** Thomas A. Lang <[VPofOperations@realalternatives.org](mailto:VPofOperations@realalternatives.org)>  
**Sent:** Wednesday, July 3, 2019 7:05 PM  
**To:** Derman, Barbara (DHHS) <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>  
**Subject:** Site Monitorings - Tuesday August 27, 2019  
**Importance:** High

Quess –

I simply wanted to confirm our Site Monitoring schedule as follows:

**Tuesday, August 27, 2019**

- **9:00am to 12:00pm** at Site 0200MI located at 1441 S. Westnedge Ave, Kalamazoo, MI
- **1:00pm to 4:00pm** at Site 0401MI located at 40 Jefferson Ave SE, Grand Rapids, MI.

My flight leaves Grand Rapids at 5:57pm, so with getting to the airport and turning in the rental car, I'll have to stick very closely to this schedule.

Thank you and enjoy the 4<sup>th</sup> of July holiday!

Tom

<image001.jpg>

<image001.jpg>

**Luft, Amanda (DHHS)**

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Thursday, August 15, 2019 3:59 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Third Quarter Status Report  
**Attachments:** Q3 MI Status Report FY18-19 EMAIL[1].pdf

Quess –

I've attached the Third Quarter Status Report.

Thank you!  
Tom

## **Luft, Amanda (DHHS)**

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Tuesday, August 13, 2019 12:13 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Re: FY 19-20 Grant Application

OK, thank you. I will pass that along to Kevin.

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Monday, August 12, 2019 at 1:27 PM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>  
**Subject:** RE: FY 19-20 Grant Application

Ask her again, She said by Aug. 31.

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Wednesday, August 7, 2019 12:56 PM  
**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>  
**Subject:** Re: FY 19-20 Grant Application

Did you ever hear back from Laura?

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Monday, July 15, 2019 at 6:45 PM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>  
**Subject:** Re: FY 19-20 Grant Application

I'm not sure, it does have to get the approvals. I will forward your question to Laura, she will have a good idea about the timing

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Monday, July 15, 2019 6:38:25 PM  
**To:** Derman, Barbara (DHHS)  
**Cc:** Kevin Bagatta  
**Subject:** Re: FY 19-20 Grant Application

Quess –

With that in mind, what is the drop dead date for submitting the Application so that the contract would be signed by October 1<sup>st</sup>?

Board Meetings for Service Providers might be difficult for some to pull off during summer months.

Thanks!  
Tom

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Monday, July 15, 2019 at 10:24 AM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>, "Kevin I. Bagatta" <PresidentCEO@realalternatives.org>  
**Subject:** Re: FY 19-20 Grant Application

Hi Tom,  
Just heard that Grants management is fine with an extension, so long as you are aware that the contract must be signed by October 1 to avoid a delay in services

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Friday, July 12, 2019 2:58:02 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Re: FY 19-20 Grant Application

Thank you Quess. Enjoy your weekend!

Tom

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Friday, July 12, 2019 at 1:41 PM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>, "Charest, Deanna (DHHS)" <CharestD@michigan.gov>  
**Subject:** RE: FY 19-20 Grant Application

Hi Tom,  
In answer to your first question, all Michigan DHHS email is subject to disclosure under the MI FOIA law. We are required to respond to all FOIA requests.  
Second I will forward your request for extension and get back to you as soon as possible.

*Barbara (Quess) Derman, MSW*  
Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913  
Phone: 517-335-8696 [DermanB@michigan.gov](mailto:DermanB@michigan.gov)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Thursday, July 11, 2019 5:18 PM  
**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>  
**Subject:** FY 19-20 Grant Application

Quess -

Kevin and I have had a chance to look over the draft of the proposed FY 19-20 Grant Agreement.

First, can you confirm for us that any and all correspondence between Michigan DHHS and us is privileged, confidential, and not subject to disclosure by DHHS in response to any potential MI FOIA requests?



Second, there is significant new proposed language that we need to study further, and consult on with our Board of Directors, counsel, and, most importantly our current Service Provider organizations. That will take a substantial amount of time as they will have to discuss matters with their Boards of Directors to be able to respond to us.

Under the circumstances, we definitely will not be able to meet the July 24<sup>th</sup> deadline for submitting the Grant Application. A much longer time period will be necessary and, therefore, we are requesting an extension of time until at least August 15<sup>th</sup> to submit the Grant Application.

Thank you!  
Tom

▪  
▪  
▪  
▪

## Luft, Amanda (DHHS)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Monday, August 12, 2019 5:23 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Re: Site Monitorings - Tuesday August 27, 2019

Great!

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Monday, August 12, 2019 at 5:10 PM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>  
**Subject:** RE: Site Monitorings - Tuesday August 27, 2019

No worries! Looks good

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Monday, August 12, 2019 5:02 PM  
**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>  
**Subject:** Re: Site Monitorings - Tuesday August 27, 2019

Yeah! Sorry for the problems!

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Monday, August 12, 2019 at 4:58 PM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>  
**Subject:** RE: Site Monitorings - Tuesday August 27, 2019

Success! Thanks

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Monday, August 12, 2019 4:54 PM  
**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>  
**Subject:** Re: Site Monitorings - Tuesday August 27, 2019

Let's try this one in Word. I'll send the password separately.

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Monday, August 12, 2019 at 1:49 PM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>  
**Cc:** Mandy Luft <LuftA1@michigan.gov>  
**Subject:** FW: Site Monitorings - Tuesday August 27, 2019

Adobe Connect. I asked our secretary who has the professional version to convert and says she can't because it is locked. So I think you have to send the word version and then we can unlock that one?

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Monday, August 12, 2019 1:43 PM  
**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>  
**Subject:** Re: Site Monitorings - Tuesday August 27, 2019

Hahaha! Right! Stupid me!

Just trying to troubleshoot since several of us have tried here and it works fine. We just copy and paste the password into the box that pops up when you click on the attachment and it works every time.

So I guess my last question should have been, "What version of Adobe are you using?"

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Monday, August 12, 2019 at 1:28 PM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>  
**Subject:** FW: Site Monitorings - Tuesday August 27, 2019

The version you sent is a locked PDF

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Friday, August 9, 2019 10:07 PM  
**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>  
**Subject:** Re: Site Monitorings - Tuesday August 27, 2019

The current one is attached with new dates, etc. Password will be sent separately.

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Monday, August 5, 2019 at 1:53 PM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>  
**Subject:** RE: Site Monitorings - Tuesday August 27, 2019

Hi Tom,

Starting to prepare for our visits in Kalamazoo and Grand Rapids. I pulled up this check list the last times, but had forgotten it was password protected, so when I looked at it today I couldn't open it.

You may have updated it? If so, please send me the new one (and password if that's still needed). If you are using the same one, you could just give me the password. Or resend.

Thanks!

*Barbara (Quess) Derman, MSW*  
Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913  
Phone: 517-335-8696 [DermanB@michigan.gov](mailto:DermanB@michigan.gov)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Wednesday, July 3, 2019 7:05 PM  
**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>

**Subject:** Site Monitorings - Tuesday August 27, 2019

**Importance:** High

Quess —

I simply wanted to confirm our Site Monitoring schedule as follows:

**Tuesday, August 27, 2019**

- **9:00am to 12:00pm** at Site 0200MI located at 1441 S. Westnedge Ave, Kalamazoo, MI
- **1:00pm to 4:00pm** at Site 0401MI located at 40 Jefferson Ave SE, Grand Rapids, MI.

My flight leaves Grand Rapids at 5:57pm, so with getting to the airport and turning in the rental car, I'll have to stick very closely to this schedule.

Thank you and enjoy the 4<sup>th</sup> of July holiday!

Tom

▪  
▪  
▪  
▪  
▪

**Luft, Amanda (DHHS)**

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Monday, August 12, 2019 4:54 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Checklist

For the Word version I just sent: FY18-19list

## **Luft, Amanda (DHHS)**

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Monday, August 12, 2019 4:54 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Re: Site Monitorings - Tuesday August 27, 2019  
**Attachments:** MI SM Checklist FY 18-19 locked[1].docx

Let's try this one in Word. I'll send the password separately.

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Monday, August 12, 2019 at 1:49 PM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>  
**Cc:** Mandy Luft <LuftA1@michigan.gov>  
**Subject:** FW: Site Monitorings - Tuesday August 27, 2019

Adobe Connect. I asked our secretary who has the professional version to convert and says she can't because it is locked. So I think you have to send the word version and then we can unlock that one?

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Monday, August 12, 2019 1:43 PM  
**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>  
**Subject:** Re: Site Monitorings - Tuesday August 27, 2019

Hahaha! Right! Stupid me!

Just trying to troubleshoot since several of us have tried here and it works fine. We just copy and paste the password into the box that pops up when you click on the attachment and it works every time.

So I guess my last question should have been, "What version of Adobe are you using?"

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Monday, August 12, 2019 at 1:28 PM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>  
**Subject:** FW: Site Monitorings - Tuesday August 27, 2019

The version you sent is a locked PDF

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Friday, August 9, 2019 10:07 PM  
**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>  
**Subject:** Re: Site Monitorings - Tuesday August 27, 2019

The current one is attached with new dates, etc. Password will be sent separately.

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Monday, August 5, 2019 at 1:53 PM

**To:** Thomas Lang <VPofOperations@realalternatives.org>

**Subject:** RE: Site Monitorings - Tuesday August 27, 2019

Hi Tom,

Starting to prepare for our visits in Kalamazoo and Grand Rapids. I pulled up this check list the last times, but had forgotten it was password protected, so when I looked at it today I couldn't open it.

You may have updated it? If so, please send me the new one (and password if that's still needed). If you are using the same one, you could just give me the password. Or resend.

Thanks!

*Barbara (Quess) Derman, MSW*

Public Health Consultant, Reproductive & Preconception Health

Michigan Department of Health and Human Services

109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913

Phone: 517-335-8696 [DermanB@michigan.gov](mailto:DermanB@michigan.gov)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>

**Sent:** Wednesday, July 3, 2019 7:05 PM

**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>

**Subject:** Site Monitorings - Tuesday August 27, 2019

**Importance:** High

Quess –

I simply wanted to confirm our Site Monitoring schedule as follows:

**Tuesday, August 27, 2019**

- **9:00am to 12:00pm** at Site 0200MI located at 1441 S. Westnedge Ave, Kalamazoo, MI
- **1:00pm to 4:00pm** at Site 0401MI located at 40 Jefferson Ave SE, Grand Rapids, MI.

My flight leaves Grand Rapids at 5:57pm, so with getting to the airport and turning in the rental car, I'll have to stick very closely to this schedule.

Thank you and enjoy the 4<sup>th</sup> of July holiday!

Tom

■  
■  
■

## Luft, Amanda (DHHS)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Monday, August 12, 2019 1:43 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Re: Site Monitorings - Tuesday August 27, 2019

Hahaha! Right! Stupid me!

Just trying to troubleshoot since several of us have tried here and it works fine. We just copy and paste the password into the box that pops up when you click on the attachment and it works every time.

So I guess my last question should have been, "What version of Adobe are you using?"

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Monday, August 12, 2019 at 1:28 PM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>  
**Subject:** FW: Site Monitorings - Tuesday August 27, 2019

The version you sent is a locked PDF

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Friday, August 9, 2019 10:07 PM  
**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>  
**Subject:** Re: Site Monitorings - Tuesday August 27, 2019

The current one is attached with new dates, etc. Password will be sent separately.

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Monday, August 5, 2019 at 1:53 PM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>  
**Subject:** RE: Site Monitorings - Tuesday August 27, 2019

Hi Tom,  
Starting to prepare for our visits in Kalamazoo and Grand Rapids. I pulled up this check list the last times, but had forgotten it was password protected, so when I looked at it today I couldn't open it.

You may have updated it? If so, please send me the new one (and password if that's still needed). If you are using the same one, you could just give me the password. Or resend.

Thanks!

*Barbara (Quess) Derman, MSW*  
Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913  
Phone: 517-335-8696 [DermanB@michigan.gov](mailto:DermanB@michigan.gov)



**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Wednesday, July 3, 2019 7:05 PM  
**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>  
**Subject:** Site Monitorings - Tuesday August 27, 2019  
**Importance:** High

Quess –

I simply wanted to confirm our Site Monitoring schedule as follows:

**Tuesday, August 27, 2019**

- **9:00am to 12:00pm** at Site 0200MI located at 1441 S. Westnedge Ave, Kalamazoo, MI
- **1:00pm to 4:00pm** at Site 0401MI located at 40 Jefferson Ave SE, Grand Rapids, MI.

My flight leaves Grand Rapids at 5:57pm, so with getting to the airport and turning in the rental car, I'll have to stick very closely to this schedule.

Thank you and enjoy the 4<sup>th</sup> of July holiday!

Tom

▪  
▪

## Luft, Amanda (DHHS)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Monday, August 12, 2019 1:18 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Re: Current MI Site Monitoring Checklist

Yep. That's the one we're using here.

Are you opening it in Microsoft Word? If so, do you know what version you have?

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Monday, August 12, 2019 at 1:15 PM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>  
**Subject:** FW: Current MI Site Monitoring Checklist

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Friday, August 9, 2019 10:08 PM  
**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>  
**Subject:** Current MI Site Monitoring Checklist

Quess –

Here is the password for the SM Checklist: FY18-19checklist

Tom

▪

## Luft, Amanda (DHHS)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Monday, August 12, 2019 12:36 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Re: Current MI Site Monitoring Checklist

Quess –

Both Mary and I tested it again this morning and it works for both of us. Would you mind trying one more time?

Thanks!  
Tom

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Monday, August 12, 2019 at 10:03 AM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>  
**Subject:** RE: Current MI Site Monitoring Checklist

Hi Tom, The password doesn't seem to work. I'm getting a message that the password is incorrect. Can you please double check it and resend. Thanks

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Friday, August 9, 2019 10:08 PM  
**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>  
**Subject:** Current MI Site Monitoring Checklist

Quess –

Here is the password for the SM Checklist: FY18-19checklist

Tom

■

**Luft, Amanda (DHHS)**

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Friday, August 9, 2019 10:08 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Current MI Site Monitoring Checklist

Quess –

Here is the password for the SM Checklist: FY18-19checklist

Tom

## Luft, Amanda (DHHS)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Friday, August 9, 2019 10:07 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Re: Site Monitorings - Tuesday August 27, 2019  
**Attachments:** MI SM Checklist FY18-19 locked.pdf

The current one is attached with new dates, etc. Password will be sent separately.

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Monday, August 5, 2019 at 1:53 PM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>  
**Subject:** RE: Site Monitorings - Tuesday August 27, 2019

Hi Tom,  
Starting to prepare for our visits in Kalamazoo and Grand Rapids. I pulled up this check list the last times, but had forgotten it was password protected, so when I looked at it today I couldn't open it.

You may have updated it? If so, please send me the new one (and password if that's still needed). If you are using the same one, you could just give me the password. Or resend.  
Thanks!

*Barbara (Quess) Derman, MSW*  
Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913  
Phone: 517-335-8696 [DermanB@michigan.gov](mailto:DermanB@michigan.gov)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Wednesday, July 3, 2019 7:05 PM  
**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>  
**Subject:** Site Monitorings - Tuesday August 27, 2019  
**Importance:** High

Quess –

I simply wanted to confirm our Site Monitoring schedule as follows:

**Tuesday, August 27, 2019**

- **9:00am to 12:00pm** at Site 0200MI located at 1441 S. Westnedge Ave, Kalamazoo, MI
- **1:00pm to 4:00pm** at Site 0401MI located at 40 Jefferson Ave SE, Grand Rapids, MI.

My flight leaves Grand Rapids at 5:57pm, so with getting to the airport and turning in the rental car, I'll have to stick very closely to this schedule.

Thank you and enjoy the 4<sup>th</sup> of July holiday!

Tom

▪

## Luft, Amanda (DHHS)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Wednesday, August 7, 2019 12:55 PM  
**To:** Derman, Barbara (DHHS)  
**Cc:** Charest, Deanna (DHHS)  
**Subject:** Re: PPSSP-2020 Released

Thanks Quess! Kevin is away this week on vacation, so I won't be able to touch base with him until next week as to where we stand.

Tom

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Monday, August 5, 2019 at 12:31 PM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>, "Kevin I. Bagatta" <PresidentCEO@realalternatives.org>  
**Cc:** "Charest, Deanna (DHHS)" <CharestD@michigan.gov>  
**Subject:** FW: PPSSP-2020 Released

Hello Tom,  
Contracts is anxious to finish up your contract. Please let us know where you are in the process. Thanks

*Barbara (Quess) Derman, MSW*  
Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913  
Phone: 517-335-8696 Cell Phone: 517-449-5968  
[DermanB@michigan.gov](mailto:DermanB@michigan.gov)

## Luft, Amanda (DHHS)

---

**From:** Clifford McKeown <VPofAdministration@realalternatives.org>  
**Sent:** Thursday, July 25, 2019 12:38 PM  
**To:** Derman, Barbara (DHHS); Geist, Laura (DHHS)  
**Cc:** Thomas A. Lang; Kevin Bagatta  
**Subject:** Deviation Allowance

Ms. Derman/Ms. Geist,

We (Kevin, Tom and I) have a question about meaning of the "Deviation Allowance", paragraph 2C of the agreement between MDHHS and Real Alternatives. It says in the paragraph that "a deviation allowance modifying an established budget category by \$10,000 or 15% whichever is greater, is permissible without prior written approval of the Department."

Is the \$10,000 or 15%, whichever is greater, determined by applying the dollars or percentage to the whole budget, the \$700,000 or the budget of an individual budget category, Salary & Wages, Fringe Benefits, Travel, Supplies, Contractual or Other Expenses.

For instance, (1) if the Other Expenses budget category total year to date expenses are \$80,000 and the budget is \$70,000, is that ok, i.e. no written approval is needed. In fact, applying the 15% rule, the Other Expenses number could be \$80,500 without prior written approval.

Or (2) could the Other Expenses year to date expenses be \$175,000 (15% of the \$700,000, 105,000), with an Other Expenses budget category budget number of \$70,000 without prior written approval.

Please advise. Is (1) or (2) correct? Thank you.  
Cliff McKeown



**Luft, Amanda (DHHS)**

---

**From:** Clifford McKeown <VPofAdministration@realalternatives.org>  
**Sent:** Wednesday, July 24, 2019 2:54 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Re: Real Alternatives Michigan Preg and Parenting Support Svcs Prog Expenses for Jun-19

Ms. Derman,  
Thank you very much!  
Cliff

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Wednesday, July 24, 2019 at 1:16 PM  
**To:** Clifford McKeown <VPofAdministration@realalternatives.org>  
**Subject:** RE: Real Alternatives Michigan Preg and Parenting Support Svcs Prog Expenses for Jun-19

Thanks Cliff, done

---

**From:** Clifford McKeown <VPofAdministration@realalternatives.org>  
**Sent:** Tuesday, July 23, 2019 5:52 PM  
**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>  
**Cc:** Thomas A. Lang <VPofOperations@realalternatives.org>; Kevin Bagatta <PresidentCEO@realalternatives.org>  
**Subject:** Real Alternatives Michigan Preg and Parenting Support Svcs Prog Expenses for Jun-19

Ms. Derman,  
I submitted the Real Alternatives Michigan Pregnancy and Parenting Support Services Program expenses for June 2019 through the EGrAMS system today, Tuesday, July 23.

Would you be able to review and approve our June 2019 submission?

Thank you very much!  
Cliff

▪

## Luft, Amanda (DHHS)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Monday, July 15, 2019 6:47 PM  
**To:** Derman, Barbara (DHHS)  
**Cc:** Kevin Bagatta  
**Subject:** Re: FY 19-20 Grant Application

OK, thanks!

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Monday, July 15, 2019 at 6:45 PM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>  
**Subject:** Re: FY 19-20 Grant Application

I'm not sure, it does have to get the approvals. I will forward your question to Laura, she will have a good idea about the timing

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Monday, July 15, 2019 6:38:25 PM  
**To:** Derman, Barbara (DHHS)  
**Cc:** Kevin Bagatta  
**Subject:** Re: FY 19-20 Grant Application

Quess –

With that in mind, what is the drop dead date for submitting the Application so that the contract would be signed by October 1<sup>st</sup>?

Board Meetings for Service Providers might be difficult for some to pull off during summer months.

Thanks!  
Tom

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Monday, July 15, 2019 at 10:24 AM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>, "Kevin I. Bagatta" <PresidentCEO@realalternatives.org>  
**Subject:** Re: FY 19-20 Grant Application

Hi Tom,  
Just heard that Grants management is fine with an extension, so long as you are aware that the contract must be signed by October 1 to avoid a delay in services

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Friday, July 12, 2019 2:58:02 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Re: FY 19-20 Grant Application

Thank you Quess. Enjoy your weekend!

Tom

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Friday, July 12, 2019 at 1:41 PM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>, "Charest, Deanna (DHHS)" <CharestD@michigan.gov>  
**Subject:** RE: FY 19-20 Grant Application

Hi Tom,

In answer to your first question, all Michigan DHHS email is subject to disclosure under the MI FOIA law. We are required to respond to all FOIA requests.

Second I will forward your request for extension and get back to you as soon as possible.

*Barbara (Quess) Derman, MSW*  
Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913  
Phone: 517-335-8696 [DermanB@michigan.gov](mailto:DermanB@michigan.gov)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Thursday, July 11, 2019 5:18 PM  
**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>  
**Subject:** FY 19-20 Grant Application

Quess -

Kevin and I have had a chance to look over the draft of the proposed FY 19-20 Grant Agreement.

First, can you confirm for us that any and all correspondence between Michigan DHHS and us is privileged, confidential, and not subject to disclosure by DHHS in response to any potential MI FOIA requests?

Second, there is significant new proposed language that we need to study further, and consult on with our Board of Directors, counsel, and, most importantly our current Service Provider organizations. That will take a substantial amount of time as they will have to discuss matters with their Boards of Directors to be able to respond to us.

Under the circumstances, we definitely will not be able to meet the July 24<sup>th</sup> deadline for submitting the Grant Application. A much longer time period will be necessary and, therefore, we are requesting an extension of time until at least August 15<sup>th</sup> to submit the Grant Application.

Thank you!  
Tom

■  
■  
■

## Luft, Amanda (DHHS)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Monday, July 15, 2019 11:42 AM  
**To:** Derman, Barbara (DHHS); Kevin Bagatta  
**Subject:** Re: FY 19-20 Grant Application

Thank you Quess!

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Monday, July 15, 2019 at 10:24 AM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>, "Kevin I. Bagatta" <PresidentCEO@realalternatives.org>  
**Subject:** Re: FY 19-20 Grant Application

Hi Tom,  
Just heard that Grants management is fine with an extension, so long as you are aware that the contract must be signed by October 1 to avoid a delay in services

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Friday, July 12, 2019 2:58:02 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Re: FY 19-20 Grant Application

Thank you Quess. Enjoy your weekend!

Tom

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Friday, July 12, 2019 at 1:41 PM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>, "Charest, Deanna (DHHS)" <CharestD@michigan.gov>  
**Subject:** RE: FY 19-20 Grant Application

Hi Tom,  
In answer to your first question, all Michigan DHHS email is subject to disclosure under the MI FOIA law. We are required to respond to all FOIA requests.  
Second I will forward your request for extension and get back to you as soon as possible.

*Barbara (Quess) Derman, MSW*  
Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913  
Phone: 517-335-8696 [DermanB@michigan.gov](mailto:DermanB@michigan.gov)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Thursday, July 11, 2019 5:18 PM

**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>

**Subject:** FY 19-20 Grant Application

Quess -

Kevin and I have had a chance to look over the draft of the proposed FY 19-20 Grant Agreement.

First, can you confirm for us that any and all correspondence between Michigan DHHS and us is privileged, confidential, and not subject to disclosure by DHHS in response to any potential MI FOIA requests?

Second, there is significant new proposed language that we need to study further, and consult on with our Board of Directors, counsel, and, most importantly our current Service Provider organizations. That will take a substantial amount of time as they will have to discuss matters with their Boards of Directors to be able to respond to us.

Under the circumstances, we definitely will not be able to meet the July 24<sup>th</sup> deadline for submitting the Grant Application. A much longer time period will be necessary and, therefore, we are requesting an extension of time until at least August 15<sup>th</sup> to submit the Grant Application.

Thank you!

Tom

- 
-

## Luft, Amanda (DHHS)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Friday, July 12, 2019 2:58 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Re: FY 19-20 Grant Application

Thank you Quess. Enjoy your weekend!

Tom

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Friday, July 12, 2019 at 1:41 PM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>, "Charest, Deanna (DHHS)" <CharestD@michigan.gov>  
**Subject:** RE: FY 19-20 Grant Application

Hi Tom,

In answer to your first question, all Michigan DHHS email is subject to disclosure under the MI FOIA law. We are required to respond to all FOIA requests.

Second I will forward your request for extension and get back to you as soon as possible.

*Barbara (Quess) Derman, MSW*

Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913  
Phone: 517-335-8696 [DermanB@michigan.gov](mailto:DermanB@michigan.gov)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Thursday, July 11, 2019 5:18 PM  
**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>  
**Subject:** FY 19-20 Grant Application

Quess -

Kevin and I have had a chance to look over the draft of the proposed FY 19-20 Grant Agreement.

First, can you confirm for us that any and all correspondence between Michigan DHHS and us is privileged, confidential, and not subject to disclosure by DHHS in response to any potential MI FOIA requests?

Second, there is significant new proposed language that we need to study further, and consult on with our Board of Directors, counsel, and, most importantly our current Service Provider organizations. That will take a substantial amount of time as they will have to discuss matters with their Boards of Directors to be able to respond to us.

Under the circumstances, we definitely will not be able to meet the July 24<sup>th</sup> deadline for submitting the Grant Application. A much longer time period will be necessary and, therefore, we are requesting an extension of time until at least August 15<sup>th</sup> to submit the Grant Application.

Thank you!

Tom

■

## Luft, Amanda (DHHS)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Thursday, July 11, 2019 5:18 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** FY 19-20 Grant Application

Quess -

Kevin and I have had a chance to look over the draft of the proposed FY 19-20 Grant Agreement.

First, can you confirm for us that any and all correspondence between Michigan DHHS and us is privileged, confidential, and not subject to disclosure by DHHS in response to any potential MI FOIA requests?

Second, there is significant new proposed language that we need to study further, and consult on with our Board of Directors, counsel, and, most importantly our current Service Provider organizations. That will take a substantial amount of time as they will have to discuss matters with their Boards of Directors to be able to respond to us.

Under the circumstances, we definitely will not be able to meet the July 24<sup>th</sup> deadline for submitting the Grant Application. A much longer time period will be necessary and, therefore, we are requesting an extension of time until at least August 15<sup>th</sup> to submit the Grant Application.

Thank you!  
Tom



## Luft, Amanda (DHHS)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Wednesday, July 3, 2019 7:05 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Site Monitorings - Tuesday August 27, 2019

**Importance:** High

Quess —

I simply wanted to confirm our Site Monitoring schedule as follows:

### **Tuesday, August 27, 2019**

- **9:00am to 12:00pm** at Site 0200MI located at 1441 S. Westnedge Ave, Kalamazoo, MI
- **1:00pm to 4:00pm** at Site 0401MI located at 40 Jefferson Ave SE, Grand Rapids, MI.

My flight leaves Grand Rapids at 5:57pm, so with getting to the airport and turning in the rental car, I'll have to stick very closely to this schedule.

Thank you and enjoy the 4<sup>th</sup> of July holiday!

Tom

## Luft, Amanda (DHHS)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Wednesday, July 3, 2019 10:25 AM  
**To:** Derman, Barbara (DHHS)  
**Cc:** Kevin Bagatta  
**Subject:** Re: PPSSP-2020 Released

Thanks Quess!

Sent from my iPhone

On Jul 3, 2019, at 10:21 AM, Derman, Barbara (DHHS) <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)> wrote:

*Barbara (Quess) Derman, MSW*  
Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913  
Phone: 517-335-8696 [DermanB@michigan.gov](mailto:DermanB@michigan.gov)

---

**From:** Hammond, Katherine (DHHS) <[HammondK3@michigan.gov](mailto:HammondK3@michigan.gov)>  
**Sent:** Wednesday, July 03, 2019 9:01 AM  
**To:** Derman, Barbara (DHHS) <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>; Charest, Deanna (DHHS) <[CharestD@michigan.gov](mailto:CharestD@michigan.gov)>  
**Cc:** MDHHS-MIEGRANTS-AGREEMENT-DOC <[MDHHS-MIEGRANTS-AGREEMENT-DOC@michigan.gov](mailto:MDHHS-MIEGRANTS-AGREEMENT-DOC@michigan.gov)>  
**Subject:** PPSSP-2020 Released

Good Morning,

The 2020 application for the Pregnancy and Parenting Support Services Program has been released to Real Alternatives to begin entering their information. They have 3 weeks to do so. If you have any questions, let me know. If they have questions about EGrAMS, please direct them to the Helpdesk.

Thank you,

Katie Hammond  
Departmental Analyst, Grants Section  
Department of Health & Human Services  
517-241-4319 | [HammondK3@michigan.gov](mailto:HammondK3@michigan.gov)  
EGrAMS Helpline: 517-335-3359 or [mdhhs-egrans-help@michigan.gov](mailto:mdhhs-egrans-help@michigan.gov)

**CONFIDENTIALITY NOTICE:**

*The information contained in this message may be privileged and confidential, and is intended only for use of the individual or entity to which it is addressed. If the reader of this message is not the intended recipient, or an employee or agent responsible for delivering this message to the intended recipient, you are hereby notified that any dissemination, distribution, or copying of this communication is strictly prohibited, and may be subject to civil and/or criminal penalties. If you received this communication in error, please notify us immediately, delete it from your computer, and destroy any copies of the original message. Thank you.*



## Luft, Amanda (DHHS)

---

**From:** Clifford McKeown <VPofAdministration@realalternatives.org>  
**Sent:** Thursday, June 27, 2019 12:15 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Re: Real Alternatives Michigan Preg and Parenting Support Svcs Program Expenses for May-19

Ms. Derman,  
Thank you very much!  
Cliff

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Thursday, June 27, 2019 at 11:45 AM  
**To:** Clifford McKeown <VPofAdministration@realalternatives.org>  
**Cc:** "Thomas A. Lang" <VPofOperations@realalternatives.org>, Kevin Bagatta <PresidentCEO@realalternatives.org>  
**Subject:** RE: Real Alternatives Michigan Preg and Parenting Support Svcs Program Expenses for May-19

Hi Cliff,  
I have approved your May FSR

*Barbara (Quess) Derman, MSW*  
Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913  
Phone: 517-335-8696 [DermanB@michigan.gov](mailto:DermanB@michigan.gov)

---

**From:** Clifford McKeown <VPofAdministration@realalternatives.org>  
**Sent:** Wednesday, June 26, 2019 10:14 AM  
**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>  
**Cc:** Thomas A. Lang <VPofOperations@realalternatives.org>; Kevin Bagatta <PresidentCEO@realalternatives.org>  
**Subject:** Real Alternatives Michigan Preg and Parenting Support Svcs Program Expenses for May-19

Ms. Derman,  
I submitted the Real Alternatives Michigan Pregnancy and Parenting Support Services Program expenses for May 2019 through the EGrAMS system yesterday, Wednesday, May 26.

Would you be able to review and approve our May 2019 submission?

Thank you very much!  
Cliff

▪

**Luft, Amanda (DHHS)**

---

**From:** Clifford McKeown <VPofAdministration@realalternatives.org>  
**Sent:** Wednesday, June 26, 2019 10:14 AM  
**To:** Derman, Barbara (DHHS)  
**Cc:** Thomas A. Lang; Kevin Bagatta  
**Subject:** Real Alternatives Michigan Preg and Parenting Support Svcs Program Expenses for May-19

Ms. Derman,

I submitted the Real Alternatives Michigan Pregnancy and Parenting Support Services Program expenses for May 2019 through the EGrAMS system yesterday, Wednesday, May 26.

Would you be able to review and approve our May 2019 submission?

Thank you very much!  
Cliff

## **Luft, Amanda (DHHS)**

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Wednesday, June 12, 2019 5:16 PM  
**To:** Derman, Barbara (DHHS); Dunbar, Paulette Dobynes (DHHS)  
**Cc:** Kevin Bagatta  
**Subject:** Happy Anniversary!

**Importance:** High

Quess and Paulette -

Happy Anniversary! The Michigan Pregnancy and Parenting Support Program (MPPSP) has completed 5 years of providing services to women in the state! In that time since June 2014, the program has provided life-affirming counseling and support to over 8,062 women as of May 31, 2019 and we project that number will be over 9,000 by September 30, 2019.

As you know, funding for the program over the last 5 years has amounted to \$3.3 million.

We thought you would find it interesting, for comparison, that the \$3.3 million provided for the Michigan Program was use to serve more women than the year the Pennsylvania Program received \$3.1 million (July 1, 1998). In that year, the Pennsylvania Program served 8,387 women. Though the Michigan Program, with a substantial less amount of service providers, used the same level of resources over 5 years it is projected to serve more women with those resources.

Thank you for being part of this success story. Local community agencies are provided the resources to reach out to women who are alone and pressured to abort their child. The community agencies provide compassionate, caring and comprehensive services to these women. Women are empowered to work around pressures and freely choose life for their babies.

As you may be aware, unfortunately, a pro-abortion group out of Washington, D.C. known as the Hopewell Fund, is funding attacks against "anti-choice" groups. The Hopewell Fund's pro-abortion leadership comes from pro-abortion George Soros-funded organizations - Open Society and the Center for Reproduction Rights.

<https://www.influencewatch.org/non-profit/hopewell-fund/>

One of the organizations the Hopewell Fund funds is Equity Forward. Equity Forward is based out of Manhattan, New York and is led by a former Vice President of Planned Parenthood. Equity Forward is calling for the MPPSP to be defunded. Equity Forward recently took out a billboard ad that appears on the highway to the retreat center on Mackinac Island where the Michigan Legislature goes before it finalizes the upcoming budget, calling for the defunding of the program. Of course, the Equity Forward stunt was covered by the "news" website Michigan Advance – another group funded by the Hopewell Fund!

All of this defamatory propaganda is obviously meant to obscure the truth about the program, the work our service providers do, and Real Alternatives. Should you have any questions we of course would be happy to answer them.

Thank you -

Tom and Kevin

## Luft, Amanda (DHHS)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Wednesday, June 5, 2019 7:29 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Re: Site Monitorings

I figured out a way to do 8/26 if 8/27 doesn't work for you, but it would be almost \$200 more expensive.

---

**From:** Thomas Lang <VPofOperations@realalternatives.org>  
**Date:** Wednesday, June 5, 2019 at 7:15 PM  
**To:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Subject:** Re: Site Monitorings

Ignore that. The flights don't work out.

How about Tuesday, August 27<sup>th</sup>? We'd have to do a Site in Kalamazoo early, drive an hour to Grand Rapids and do a site there, and I'd have to be able to get to the Grand Rapids Airport by 4:30pm for a flight out.

If we started at 9:00am, that would give us about 3 hours for each Site Monitoring so we'd have to watch our time.

Let me know ASAP as the flights are very limited into such small airports.

---

**From:** Thomas Lang <VPofOperations@realalternatives.org>  
**Date:** Wednesday, June 5, 2019 at 6:45 PM  
**To:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Subject:** Site Monitorings

Barb – Could you do Monday, August 26<sup>th</sup>? I would need to do a site in Grand Rapids and one in Kalamazoo.

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Friday, May 31, 2019 at 12:03 PM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>  
**Subject:** RE: Don't be fooled by Equity Forward's lies and distortions

Hi Tom,

Thanks for getting back to me. Ann Arbor would be fine. I'd to visit two sites if possible. I think you visit each site yearly, correct?

Here are days I still have open for travel:

The Month of June: I have June 14, 17, 20, or 21 available.

The Month of July: I have the 1<sup>st</sup> and 2<sup>nd</sup> weeks of July pretty open; & July 24, 25, 26, 29 or 30<sup>th</sup>

The Month of August: I have August 21, 22, or 23<sup>rd</sup> and the Last week of August could work

The Month of September: I have the 1<sup>st</sup> week of September pretty open as well.

*Barbara (Quess) Derman, MSW*

Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services



109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913  
Phone: 517-335-8696 [DermanB@michigan.gov](mailto:DermanB@michigan.gov)

---

**From:** Thomas A. Lang <[VPofOperations@realalternatives.org](mailto:VPofOperations@realalternatives.org)>  
**Sent:** Friday, May 31, 2019 11:36 AM  
**To:** Derman, Barbara (DHHS) <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>  
**Subject:** Re: Don't be fooled by Equity Forward's lies and distortions

Quess –

I think we did the Women's Care Center in Niles the last time.

How about if we do Catholic Social Services/Washtenaw located near Ann Arbor this time?

What month/dates work best for you?

Thanks!  
Tom

---

**From:** "Derman, Barbara (DHHS)" <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>  
**Date:** Wednesday, May 29, 2019 at 11:33 AM  
**To:** Thomas Lang <[VPofOperations@realalternatives.org](mailto:VPofOperations@realalternatives.org)>  
**Subject:** RE: Don't be fooled by Equity Forward's lies and distortions

Hi Tom, this is a good time to remind you that we haven't set up site visits for this year. I'd like to observe a couple of you site reviews again this year.

*Barbara (Quess) Derman, MSW*  
Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913  
Phone: 517-335-8696 [DermanB@michigan.gov](mailto:DermanB@michigan.gov)

---

**From:** Thomas A. Lang <[VPofOperations@realalternatives.org](mailto:VPofOperations@realalternatives.org)>  
**Sent:** Wednesday, May 29, 2019 11:01 AM  
**To:** Derman, Barbara (DHHS) <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>  
**Subject:** Don't be fooled by Equity Forward's lies and distortions

Quess –

Kindly review and forward to those in your office who are involved with the Michigan Pregnancy and Parenting Support Services Program.

Thank you!  
Tom

- 
-

## Luft, Amanda (DHHS)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Wednesday, June 5, 2019 7:16 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Re: Site Monitorings

Ignore that. The flights don't work out.

How about Tuesday, August 27<sup>th</sup>? We'd have to do a Site in Kalamazoo early, drive an hour to Grand Rapids and do a site there, and I'd have to be able to get to the Grand Rapids Airport by 4:30pm for a flight out.

If we started at 9:00am, that would give us about 3 hours for each Site Monitoring so we'd have to watch our time.

Let me know ASAP as the flights are very limited into such small airports.

---

**From:** Thomas Lang <VPofOperations@realalternatives.org>  
**Date:** Wednesday, June 5, 2019 at 6:45 PM  
**To:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Subject:** Site Monitorings

Barb – Could you do Monday, August 26<sup>th</sup>? I would need to do a site in Grand Rapids and one in Kalamazoo.

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Friday, May 31, 2019 at 12:03 PM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>  
**Subject:** RE: Don't be fooled by Equity Forward's lies and distortions

Hi Tom,  
Thanks for getting back to me. Ann Arbor would be fine. I'd to visit two sites if possible. I think you visit each site yearly, correct?

Here are days I still have open for travel:

The Month of June: I have June 14, 17, 20, or 21 available.

The Month of July: I have the 1<sup>st</sup> and 2<sup>nd</sup> weeks of July pretty open; & July 24, 25, 26, 29 or 30<sup>th</sup>

The Month of August: I have August 21, 22, or 23<sup>rd</sup> and the Last week of August could work

The Month of September: I have the 1<sup>st</sup> week of September pretty open as well.

*Barbara (Quess) Derman, MSW*

Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913  
Phone: 517-335-8696 [DermanB@michigan.gov](mailto:DermanB@michigan.gov)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Friday, May 31, 2019 11:36 AM  
**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>  
**Subject:** Re: Don't be fooled by Equity Forward's lies and distortions

Quess –

I think we did the Women's Care Center in Niles the last time.

How about if we do Catholic Social Services/Washtenaw located near Ann Arbor this time?

What month/dates work best for you?

Thanks!

Tom

---

**From:** "Derman, Barbara (DHHS)" <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>

**Date:** Wednesday, May 29, 2019 at 11:33 AM

**To:** Thomas Lang <[VPofOperations@realalternatives.org](mailto:VPofOperations@realalternatives.org)>

**Subject:** RE: Don't be fooled by Equity Forward's lies and distortions

Hi Tom, this is a good time to remind you that we haven't set up site visits for this year. I'd like to observe a couple of you site reviews again this year.

*Barbara (Quess) Derman, MSW*

Public Health Consultant, Reproductive & Preconception Health

Michigan Department of Health and Human Services

109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913

Phone: 517-335-8696 [DermanB@michigan.gov](mailto:DermanB@michigan.gov)

---

**From:** Thomas A. Lang <[VPofOperations@realalternatives.org](mailto:VPofOperations@realalternatives.org)>

**Sent:** Wednesday, May 29, 2019 11:01 AM

**To:** Derman, Barbara (DHHS) <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>

**Subject:** Don't be fooled by Equity Forward's lies and distortions

Quess –

Kindly review and forward to those in your office who are involved with the Michigan Pregnancy and Parenting Support Services Program.

Thank you!

Tom

- 
-

## Luft, Amanda (DHHS)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Monday, June 3, 2019 1:30 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Re: Don't be fooled by Equity Forward's lies and distortions

Quess –

I'm still working on this, but to clarify, if a Service Provider has only one site, we visit that site every year. If they have multiple sites, we see all of them pursuant to a 3-year rotation plan.

For example, if there are two sites, each one is seen every other year. If more than two, they are seen over a period of three years on a rotating basis. Of course, we always have the right to schedule a site monitoring for cause.

I will be back in touch after I see how this could work out.

Thanks!  
Tom

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Friday, May 31, 2019 at 12:03 PM  
**To:** Thomas Lang <VPofOperations@realalternatives.org>  
**Subject:** RE: Don't be fooled by Equity Forward's lies and distortions

Hi Tom,  
Thanks for getting back to me. Ann Arbor would be fine. I'd to visit two sites if possible. I think you visit each site yearly, correct?

Here are days I still have open for travel:  
The Month of June: I have June 14, 17, 20, or 21 available.  
The Month of July: I have the 1<sup>st</sup> and 2<sup>nd</sup> weeks of July pretty open; & July 24, 25, 26, 29 or 30<sup>th</sup>  
The Month of August: I have August 21, 22, or 23<sup>rd</sup> and the Last week of August could work  
The Month of September: I have the 1<sup>st</sup> week of September pretty open as well.

*Barbara (Quess) Derman, MSW*  
Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913  
Phone: 517-335-8696 [DermanB@michigan.gov](mailto:DermanB@michigan.gov)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Friday, May 31, 2019 11:36 AM  
**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>  
**Subject:** Re: Don't be fooled by Equity Forward's lies and distortions

Quess –

I think we did the Women's Care Center in Niles the last time.

How about if we do Catholic Social Services/Washtenaw located near Ann Arbor this time?

What month/dates work best for you?

Thanks!

Tom

---

**From:** "Derman, Barbara (DHHS)" <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>

**Date:** Wednesday, May 29, 2019 at 11:33 AM

**To:** Thomas Lang <[VPofOperations@realalternatives.org](mailto:VPofOperations@realalternatives.org)>

**Subject:** RE: Don't be fooled by Equity Forward's lies and distortions

Hi Tom, this is a good time to remind you that we haven't set up site visits for this year. I'd like to observe a couple of your site reviews again this year.

*Barbara (Quess) Derman, MSW*

Public Health Consultant, Reproductive & Preconception Health

Michigan Department of Health and Human Services

109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913

Phone: 517-335-8696 [DermanB@michigan.gov](mailto:DermanB@michigan.gov)

---

**From:** Thomas A. Lang <[VPofOperations@realalternatives.org](mailto:VPofOperations@realalternatives.org)>

**Sent:** Wednesday, May 29, 2019 11:01 AM

**To:** Derman, Barbara (DHHS) <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>

**Subject:** Don't be fooled by Equity Forward's lies and distortions

Quess –

Kindly review and forward to those in your office who are involved with the Michigan Pregnancy and Parenting Support Services Program.

Thank you!

Tom

■

■

**Luft, Amanda (DHHS)**

---

**From:** Clifford McKeown <VPofAdministration@realalternatives.org>  
**Sent:** Thursday, May 23, 2019 10:41 AM  
**To:** Derman, Barbara (DHHS)  
**Cc:** Kevin Bagatta; Thomas A. Lang  
**Subject:** Real Alternatives Michigan Pregnancy and Parenting Support Svcs Program Expenses for April 2019

Ms. Derman,

I submitted the Real Alternatives Michigan Pregnancy and Parenting Support Services Program expenses for April 2019 through the EGrAMS system yesterday, Wednesday, May 22.

Would you be able to review and approve our April 2019 submission?

Thank you very much!

Cliff

**Luft, Amanda (DHHS)**

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Tuesday, May 14, 2019 10:11 AM  
**To:** Derman, Barbara (DHHS); Luft, Amanda (DHHS)  
**Subject:** MI Quarterly Report  
**Attachments:** Q2 MI Status Report FY18-19 EMAIL.pdf

Quess and Mandy -

I've attached our Second Quarter Report for FY 18-19. I will be submitting our EGrAMS Progress Report shortly.

Thank you!  
Tom

## Luft, Amanda (DHHS)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Wednesday, January 23, 2019 3:40 PM  
**To:** Dunbar, Paulette Dobynes (DHHS); Derman, Barbara (DHHS); Luft, Amanda (DHHS)  
**Cc:** Kevin Bagatta  
**Subject:** Letter from Campaign for Accountability  
**Attachments:** Real Alternatives Initial Response to CfA Letter to MI Governor.pdf; Richman To HHSC.jpg

**Importance:** High

Paulette, Quess, and Mandy -

So that you have it on a timely basis, I have attached the initial response of Real Alternatives to a letter sent to the Governor, Attorney General, and Auditor General about our Program by a pro-abortion outfit in Washington, D.C. that calls itself, "Campaign for Accountability". The letter is exceedingly defamatory, laced with lies, false information, false reporting, and intentional misrepresentations, all for what we believe can be for no other reason than to support their rabid pro-abortion, political, attack agenda. They state just as much on their website.

We have been in consultation with our corporate counsel and will be guided accordingly if this matter proceeds further.

Thank you!  
Kevin and Tom



**Real Alternatives Initial Response  
to January 14, 2019 Letter from  
Campaign for Accountability**

We believe it is prudent to address the blatantly untrue and defamatory assertions leveled by "Campaign for Accountability" (CfA) in its January 14, 2019 letter that it sent to Governor Whitmer, Attorney General Nessel, and Auditor General Ringler. That letter is an attack in accordance with the specific purpose stated by CfA on its website: to go after pro-life organizations.

The allegations stated in its letter flow from ignorance and lack of due diligence by the CfA, to the substantial business detriment of Real Alternatives (RA). Several of the false contentions are also an accusatory attack against MI DHHS as regards its oversight responsibilities in the MI Pregnancy and Parenting Support Services Program. This is an initial response. A more detailed analysis will be forthcoming as required.

Inaccuracies and Misrepresentations

First, the CfA letter exposes ignorance about government contracting on Page 2 when it incorrectly states that, "In total, RA has received approximately \$2.6 million from Michigan tax payers for its administration of the MPPSP." That figure actually represents the total cost for Services and Administration. RA's financial management has always been outstanding. The program's administrative cost ratio has always been below the required cap.

CfA has a complete misunderstanding of the Real Alternatives Program Defense and Advancement Fund (PDAF). Individuals and nonprofit organizations voluntarily donate to the PDAF to provide Real Alternatives with private funds to assist Real Alternatives in growing its programs nationally as well as other endeavors. Certain Michigan Service Provider organizations have voluntarily decided to contribute to the PDAF, some have chosen not to do so. Notwithstanding CfA's unfounded and contrary assertions, in no way is their voluntary contribution a requirement or mandatory for service providers to participate in the program.

Flowing from the Grant Agreement with MI DHHS, RA enters into fee-for-services Agreements with vendor Service Provider organizations in MI. The "fee-for-service" is earned by the Service Provider organizations once approved client services have been provided by the Service Provider counselors to MI women. Following counseling sessions, referral activities, and/or other services, the counselor submits billing to RA. Once the billing is submitted, RA is legally obligated by contract with each Service Provider to pay for the services provided. **Once earned, it is the Service Provider's money.**

From a purely legal perspective, this fee-for-service payment is no different from services provided to RA by its employees, consultants, phone company, electric company, or other vendors, etc. It is neither RA's nor the State of Michigan's business what vendors, staff or Service Provider organizations do with **their earned money after it is earned**. If this wasn't true, then the State of Michigan could delve into everyone of its employee's personal business to find out how they spent their earned paychecks! It's easy to see how basic of an issue this is, and how utterly ridiculous it is for CfA to even raise it.

As far as the procedure goes, Service Provider billings are processed weekly for accuracy and compiled monthly for payment. Service Providers are paid at the rate listed in the RA Grant Agreement with MI DHHS. The full charge of those services as agreed to in the RA Grant Agreement with MI DHHS is submitted for payment to MI DHHS. Once MI DHHS reimburses RA, RA reimburses the Service Providers the **full amount** they have earned.

As stated earlier, some, but not all MI Service Providers, choose to voluntarily pledge/provide monthly contributions to RA to be used by RA for a wide variety of purposes in keeping with the similar missions of RA and those Service Providers to advance services for women in MI and elsewhere. Some pay by check, some pay by ACH transfer – they decide. The mechanism used to effectuate the monthly contributions is called the PDAF agreement.

There is absolutely no deduction taken by RA from the earned reimbursements of the Service Providers who want to contribute to RA out of their own funds. Those contributions are made completely separately by the Service Provider organizations to RA. Such private donations are therefore not at all a part of the Grant Agreement that RA has with the State of Michigan. Thus, no reporting of such received donations is required or in anyway proper by RA to MI DHHS. MI DHHS is not a party to those private agreements.

The CfA letter attempts to draw a conclusion about the PDAF from an audit conducted by the Auditor General of the State of Pennsylvania, but that conclusion is not thoroughly researched by CfA. While indeed the Pennsylvania Auditor General took issue with RA's PDAF in Pennsylvania in 2017, what the CfA letter does not reveal is that RA challenged the Auditor General in Pennsylvania state court. The CfA letter further does not reveal that months *after* RA challenged the Auditor General in state court, the parties mutually agreed to refrain from pursuing any further litigation over this matter. The end result was that Pennsylvania entered into a *new grant* agreement with Real Alternatives on January 31, 2018.

On another matter, CfA makes serious, unfounded accusations about executives' salaries. The tack taken by the author again evidences a fundamental lack of understanding of how time and material, direct charge, government contracts work. The author confuses salary budget lines with alleged "increased raises" instead of recognizing or understanding that increased time spent performing work on the MI Grant Agreement to continue growth and clients served necessarily results in increased salary charged to that budget line. To simplify, more time put in on Grant tasks equals increased personnel cost, BUT still within the confines of the overall budget! All such budget lines were of course always approved by MI DHHS.

#### More False Assertions

Finally, for the purposes of this initial response to point out just how baseless and ludicrous the CfA letter is, the issue of previous Pennsylvania audits must be addressed. This section can only be seen as an intentional effort to mislead the Governor, Attorney General, and Auditor General, to their detriment.

CfA's letter noted that in RA's draft work proposal to the State of Michigan, RA "claimed to have received '3 perfect Department of Public Welfare Contract Compliance Audits' and '2 perfect Pennsylvania Comptroller Multi-Year Contract Compliance Audits' for its Pennsylvania programming (sic)." CfA claims that it was unable to locate such audits and therefore jumped to the reckless conclusion that "Real Alternatives Lied to Michigan

Government Officials." CfA goes on to disparage RA further by claiming that this rises to criminal conduct in the nature of "False Pretenses with the Intent to Defraud." This can only be classified as false reporting by CfA to the Governor, Attorney General, and Auditor General.

RA can't be held responsible for the CfA's poor research. CfA merely needed to check RA's very own website to find a reference to the multi-year audit conducted by the PA Office of Budget. A reference to that audit appears in a letter from former DPW Secretary Estelle Richman to Texas Health and Human Services dated November 9, 2005, to recommend the RA Program to the State of Texas. Secretary Richman wrote, "Auditing, including site visits, ending in 2004 by the Commonwealth's Office of the Budget for contract years 2000-2003 resulted in findings that showed complete compliance with all contract requirements. Auditors had no recommendations." (A copy of the Secretary Richman letter is enclosed.)

Perhaps the audit reports were purged by the Pennsylvania agencies that CfA chose to contact in the normal course of carrying out document retention policies, but that doesn't mean that the audits never occurred. It certainly doesn't give CfA a reasonable basis to levy disparaging, false, allegations of criminal conduct against RA and to make a woefully inaccurate report to the Governor of Michigan, the Michigan Attorney General, and the Auditor General of Michigan.

We are confident that this initial response clearly shows that the CfA letter is completely without merit, and has been drafted and submitted solely for the purpose of causing irreparable damage to a pro-life organization and program. There are numerous other false, misleading and misrepresented allegations in the CfA letter that will be addressed following a comprehensive review of the 618 page document.



COMMONWEALTH OF PENNSYLVANIA  
**DEPARTMENT OF PUBLIC WELFARE**  
P.O. BOX 2675  
HARRISBURG, PENNSYLVANIA 17105-2675

**Estelle B. Richman**  
Secretary

Telephone 717-787-2600/3600  
FAX 717-772-2062

November 9, 2005

To: Texas Health and Human Services

Dear Commissioners:

As Secretary of Pennsylvania's Department of Public Welfare, it is my pleasure to recommend to you Real Alternatives of Harrisburg as a consultant for the Texas Alternative to Abortion Services Program. My staff and I have had an excellent working relationship with Real Alternatives since my appointment as secretary by Governor Ed Rendell in January 2003. Shortly after accepting my post, I was fully briefed on all aspects of our effective \$5.4 million a year Pennsylvania Alternative to Abortion Service Program by Real Alternatives. I was impressed by the overall design and implementation of this statewide pregnancy and parenting support services program, as well as its low administrative cost ratio. This last fiscal year ending in June 2005 resulted in a ratio of 8.1%.

Real Alternatives has developed a system of thorough and extensive administrative and service provider monitoring practices to ensure program compliance and has yearly exceeded performance requirements. Auditing, including site visits, ending in 2004 by the Commonwealth's Office of the Budget for contract years 2000-2003 resulted in findings that showed complete compliance with all contract requirements. Auditors had no recommendations.

If there are any questions by my office regarding practices, they are answered promptly and thoroughly. Any questions or problems with service providers or program implementation are reported to my office immediately by Real Alternatives with recommendations for appropriate solutions. They never bring problems to the Department; they bring solutions to problems.

Real Alternatives success is due in no small measure to its enthusiasm and dedication to the mission of the PA Alternative to Abortion Services Program which is to provide assistance statewide to those women in need of pregnancy support services in Pennsylvania. I am confident Real Alternatives will bring that same enthusiasm and dedication to mission to Texas.

Sincerely,

A handwritten signature in cursive script that reads "Estelle B. Richman".

Estelle B. Richman

## Luft, Amanda (DHHS)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Tuesday, January 15, 2019 4:35 PM  
**To:** Dunbar, Paulette Dobynes (DHHS)  
**Cc:** Derman, Barbara (DHHS); Luft, Amanda (DHHS)  
**Subject:** Re: Info on Campaign for Accountability

Thanks Paulette! Please let us know if and when you receive it.

Tom

---

**From:** Paulette Dunbar <dunbarp@michigan.gov>  
**Date:** Tuesday, January 15, 2019 at 4:22 PM  
**To:** "Thomas A. Lang" <VPofOperations@realalternatives.org>, "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Subject:** RE: Info on Campaign for Accountability

Tom, we want to let you know we have received your email. However, we were not aware of the subject you identified. We will look for your response being shared with us. As the return email you received from Quess you now realize that she is out of the office for a bit. She will be returning so continue to send her mail, include me as well just as you did this time. Thank you.

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Tuesday, January 15, 2019 11:02 AM  
**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>; Dunbar, Paulette Dobynes (DHHS) <dunbarp@michigan.gov>  
**Subject:** Info on Campaign for Accountability

Dear Quess and Paulette:

As you may be aware, an agenda-driven pro-abortion outfit from Washington, D.C., known as "Campaign for Accountability," sent a letter yesterday to Governor Whitmer, Attorney General Nessel, and Auditor General Ringler, about the Michigan Pregnancy and Parenting Support Services Program. We had no idea that Campaign for Accountability was even seeking information about the Program.

The letter, at best, shows ignorance about government contracting. In fact, it is the farthest thing from the truth. It is an outrageous distortion of facts, full of lies, and is defamatory. We have forwarded it to our attorneys to review for legal action against Campaign for Accountability.

We are drafting a response and will forward it to you upon completion.

Thank you!

Kevin Bagatta, Esq. Thomas Lang, Esq.  
President & CEO  
Vice President of Operations  
Real Alternatives  
Real Alternatives

## Luft, Amanda (DHHS)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Wednesday, December 19, 2018 5:51 PM  
**To:** Kevin I. Bagatta, Esq - Comcast; Derman, Barbara (DHHS); Tom Lang; Kevin Bagatta; Cliff; Clifford McKeown  
**Subject:** Re: Upcoming medical leave

Quess -

I echo Kevin's sentiments! Enjoy the holidays and your "time off"!

Tom

---

**From:** "Kevin I. Bagatta, Esq - Comcast" <[ra-president@comcast.net](mailto:ra-president@comcast.net)>  
**Date:** Wednesday, December 19, 2018 at 5:42 PM  
**To:** "Derman, Barbara (DHHS)" <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>, Thomas Lang <[ra-operations@comcast.net](mailto:ra-operations@comcast.net)>, "Thomas A. Lang" <[VPofOperations@realalternatives.org](mailto:VPofOperations@realalternatives.org)>, "Kevin I. Bagatta" <[PresidentCEO@realalternatives.org](mailto:PresidentCEO@realalternatives.org)>, Cliff <[ra-finance@comcast.net](mailto:ra-finance@comcast.net)>, "Clifford W. McKeown" <[VPofAdministration@realalternatives.org](mailto:VPofAdministration@realalternatives.org)>  
**Subject:** Re: Upcoming medical leave

We will keep you in our prayers for a successful operation and speedy recovery!  
Kevin

---

**From:** "Derman, Barbara (DHHS)" <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>  
**Date:** Wednesday, December 19, 2018 at 5:21 PM  
**To:** "Thomas A. Lang" <[ra-operations@comcast.net](mailto:ra-operations@comcast.net)>, "Thomas A. Lang" <[VPofOperations@realalternatives.org](mailto:VPofOperations@realalternatives.org)>, "Kevin I. Bagatta, Esq." <[ra-president@comcast.net](mailto:ra-president@comcast.net)>, "Kevin I. Bagatta, Esq." <[PresidentCEO@realalternatives.org](mailto:PresidentCEO@realalternatives.org)>, Clifford McKeown <[ra-finance@comcast.net](mailto:ra-finance@comcast.net)>, Clifford McKeown <[VPofAdministration@realalternatives.org](mailto:VPofAdministration@realalternatives.org)>  
**Cc:** "Charest, Deanna (DCH)" <[CharestD@michigan.gov](mailto:CharestD@michigan.gov)>, "Geist, Laura (DHHS)" <[GeistL1@michigan.gov](mailto:GeistL1@michigan.gov)>  
**Subject:** Upcoming medical leave

Dear Tom, Cliff and Kevin,

I wanted to let you know that I will be on medical leave for 4-6 weeks following the holidays. Planning to have a hip replacement and hope to end the limping! 😊

While I am away, please feel free to call or email Deanna Charest at [charestd@michigan.gov](mailto:charestd@michigan.gov) or 517-335-8861 if you have questions or other concerns. Of course, you have Laura Geist's contact information [GeistL1@michigan.gov](mailto:GeistL1@michigan.gov) and know how helpful she is regarding contract information. Wishing you all very happy holidays and I look forward to working with you all in 2019!

Happy Holidays!

*Barbara (Quess) Derman, MSW*

Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913  
Phone: 517-335-8696 [DermanB@michigan.gov](mailto:DermanB@michigan.gov)

## Luft, Amanda (DHHS)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Thursday, November 29, 2018 12:39 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Re: Conf. Call

Got it! Thanks.

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Thursday, November 29, 2018 at 12:27 PM  
**To:** "Thomas A. Lang" <VPofOperations@realalternatives.org>  
**Subject:** RE: Conf. Call

Yes, I will send you a call in number. Paulette Dunbar can be on the call as well

*Barbara (Quess) Derman, MSW*

Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913  
Phone: 517-335-8696 [DermanB@michigan.gov](mailto:DermanB@michigan.gov)

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Thursday, November 29, 2018 12:12 PM  
**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>  
**Cc:** Kevin Bagatta <PresidentCEO@realalternatives.org>; Clifford McKeown <VPofAdministration@realalternatives.org>  
**Subject:** Conf. Call  
**Importance:** High

Quess -

Would you be able to have a Conf. Call with us today at around 3:00? We want to briefly discuss the final FY 17-18 budget with you.

Thank you!

Tom

## Luft, Amanda (DHHS)

---

**From:** Thomas Lang - Exchange <VPofOperations@realalternatives.org> on behalf of Thomas A. Lang, Esquire - Comcast <ra-operations@comcast.net>  
**Sent:** Tuesday, January 9, 2018 1:38 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Re: Real Alternative Client numbers

Quess -

Here is the corrected 4th Quarter Report for your records.

Tom

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Monday, January 8, 2018 at 8:36 PM  
**To:** Thomas Lang <ra-operations@comcast.net>  
**Subject:** Re: Real Alternative Client numbers

Thanks Tom

---

**From:** Thomas A. Lang, Esquire - Comcast <ra-operations@comcast.net>  
**Sent:** Monday, January 8, 2018 5:52:48 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Re: Real Alternative Client numbers  
Quess -

We did complete the correct Significant Project Status report, but somehow it did not end up in the version that went to you. Sorry about that!

Mary Kelkis is making the correction and we'll get a revised version of the whole document to you.

Thanks!  
Tom

---

**From:** "Derman, Barbara (DHHS)" <DermanB@michigan.gov>  
**Date:** Friday, January 5, 2018 at 9:17 AM  
**To:** Thomas Lang <ra-operations@comcast.net>  
**Subject:** Re: Real Alternative Client numbers

Thanks Tom, It would be great if you could also have someone update that page in your fourth quarter report. That way we have the correct information, in case we are audited or FOIA request.

---

**From:** Thomas A. Lang, Esquire - Comcast <ra-operations@comcast.net>  
**Sent:** Thursday, January 4, 2018 6:33 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Re: Real Alternative Client numbers



Quess -

The New Clients total from 10/1/16 through 9/30/17 was: 1,830.

Tom

---

**From:** "Derman, Barbara (DHHS)" <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>

**Date:** Thursday, January 4, 2018 at 12:58 PM

**To:** Thomas Lang <[ra-operations@comcast.net](mailto:ra-operations@comcast.net)>, Deacon Tom Lang <[deacontomlang@verizon.net](mailto:deacontomlang@verizon.net)>

**Subject:** Real Alternative Client numbers

Good afternoon Tom, I hope you are starting out a happy New Year! Hope the snow and cold is tolerable.

I am wondering if you can give me an unduplicated client number for the fiscal year. Your numbers by quarter do not represent an unduplicated count, I'm assuming given the number of visits you report across the year. Thanks for your help

*Barbara (Quess) Derman, MSW*

Public Health Consultant, Reproductive & Preconception Health

Michigan Department of Health and Human Services

109 W. Michigan Ave, 3<sup>rd</sup> Floor, Lansing, Michigan 48913

Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968

[DermanB@michigan.gov](mailto:DermanB@michigan.gov)

## Luft, Amanda (DHHS)

---

**From:** Luft, Amanda (DHHS)  
**Sent:** Monday, April 15, 2019 3:03 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** FW: [GovQA] Activity Assignment on Request L000885-041519 - 196  
  
**Importance:** High

**From:** MDHHS FOIA Records Center <michigandhhs@govqa.us>  
**Sent:** Monday, April 15, 2019 12:18 PM  
**To:** Duke-Littlejohn, Wendy (DHHS) <DukeLittlejohnW@michigan.gov>  
**Subject:** [GovQA] Activity Assignment on Request L000885-041519 - 196

---

An Activity has been assigned to you on Request Child Request / #L000885-041519 - Activity #196

**[CLICK HERE TO COMPLETE ACTIVITY ASSIGNMENT](#)**

\*\*\*Please check the box "No Files Found" if you don't have any responsive documents.

### Activity Information

Activity Assigned Staff: Wendy Duke-Littlejohn

Activity Type: Simple Activity: Provide Records

Activity Due Date: 4/18/2019

Activity Details: This may be something only our contracts office would have records for; however, please assign appropriately and respond no later than Friday, April 19. Thank you.

### Request Information

Assigned Staff: Paula Anderson

Status: In Progress

Create Date: 4/15/2019 11:07:29 AM

Agency Area: Population Health

Program Area: Other/Don't Know

Record(s) Requested: To whom it may concern: Campaign for Accountability ("CfA") makes this request for public records, regardless of format, medium, or physical characteristics, and including electronic records and information, audiotapes, videotapes and photographs, pursuant to Mich. Comp. Laws §§ 15.231 et seq. Specifically, CfA seeks copies of all Audit Status Notification Letters, Audit Exemption Notices, Financial Statement Audits, corrective action plans

submitted to the Michigan Department of Health and Human Services, or its predecessor, the Michigan Department of Community Health (collectively "the Department"), by Real Alternatives regarding Real Alternatives' contracts with the state under the Pregnancy and Parenting Support Services Program. This request is for records from January 1, 2014 to present. By the way of background, Real Alternatives is the sole recipient of three consecutive grant agreements with the Department for the purpose of monitoring the Michigan Pregnancy and Parenting Support Services Program. Real Alternatives is designated as a subrecipient under the terms of its FY 2018 grant agreement with the Department.<sup>1</sup> As such, Part II Section I(G)(1)(c) of the grant agreement requires Real Alternatives to "submit an Audit Exemption Notice that certifies" its exceptions from any Single Audit and Financial Related Audit requirements.<sup>2</sup> In addition, Part II Section I(G)(2) of the same grant agreement states: Grantees exempt from the Single Audit and Financial Related Audit requirements (that are required to submit an Audit Exemption Notice . . . ) must also submit to the Department a Financial Statement Audit prepared in accordance with generally accepted auditing standards if the audit includes disclosures that may negatively impacts [sic] the Department funded programs including, but not limited to fraud, going concern uncertainties, financial

<sup>1</sup> See 2018 Grant Agreement Between Michigan Department of Health and Human Services and Real Alternatives for Pregnancy and Parenting Support Services Program, Part I § (2)(A), Contract No. E20182832 (Dec. 6, 2017). <sup>2</sup> Id. Part II § I(G)(1)(c). FOIA Coordinator April 10, 2019 Page 2 statement misstatements, and violations of contract and grant provisions. If submitting a Financial Statement Audit, Grantees must also submit a corrective action plan for any audit findings that impacts the Department funded programs.<sup>3</sup> CfA previously submitted a similar request to the Department on January 29, 2019. The Department denied the request and stated the Department, "expects a submission related to Real Alternatives fiscal year end of June 30, 2018 by March 31, 2019."<sup>4</sup> If it is your position that any portion of the records requested is exempt from disclosure pursuant to Mich. Comp. Laws § 15.243, please provide a written notice indicating the basis for that determination. Mich. Comp. Laws § 15.235(5). If a requested record contains material that is exempt from disclosure as well as material that is not exempt, please produce the portions of the record that are not exempt. Mich. Comp. Laws § 15.244. CfA is a non-profit organization and seeks the requested information primarily to benefit the general public. Furnishing copies of these records will allow CfA to inform and educate the public about state funding received by a private organization. Accordingly, CfA requests that the information be provided without charge. Mich. Comp. Laws § 15.234(2). If a fee waiver is not available, please inform me if the cost will exceed \$200. Please respond to this request within 5 business days of receipt, as required by Mich. Comp. Laws § 15.235(2). If possible, please email the records to me at [ahuling@campaignforaccountability.org](mailto:ahuling@campaignforaccountability.org). If the records are mailed, please send them to: Campaign for Accountability, 611 Pennsylvania Ave S.E., #337, Washington, D.C. 20003. If you are unable to meet this statutory mandate, foresee any problems in releasing the requested records in whole or in part, or have any questions about this request, please contact me at 202-780-5750. Finally, I welcome the opportunity to discuss with you whether and to what extent this request can be narrowed or modified to better enable the Department of Health and Human Services to process it. Thank you for your attention to this matter.

---

**This is an auto-generated email and has originated from an unmonitored email account. Please DO NOT REPLY**



**Luft, Amanda (DHHS)**

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Tuesday, May 14, 2019 10:11 AM  
**To:** Derman, Barbara (DHHS); Luft, Amanda (DHHS)  
**Subject:** MI Quarterly Report  
**Attachments:** Q2 MI Status Report FY18-19 EMAIL.pdf

Quess and Mandy -

I've attached our Second Quarter Report for FY 18-19. I will be submitting our EGrAMS Progress Report shortly.

Thank you!  
Tom

## **Luft, Amanda (DHHS)**

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Wednesday, February 13, 2019 3:56 PM  
**To:** Derman, Barbara (DHHS); Luft, Amanda (DHHS)  
**Subject:** MI Quarterly Report  
**Attachments:** Q1 MI Status Report FY18-19 EMAIL.pdf

Quess and Mandy -

I've attached our First Quarter Report for FY 18-19. I am also submitting our EGrAMS Progress Report at this time.

Thank you!  
Tom

## **Luft, Amanda (DHHS)**

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Wednesday, January 23, 2019 3:40 PM  
**To:** Dunbar, Paulette Dobynes (DHHS); Derman, Barbara (DHHS); Luft, Amanda (DHHS)  
**Cc:** Kevin Bagatta  
**Subject:** Letter from Campaign for Accountability  
**Attachments:** Real Alternatives Initial Response to CfA Letter to MI Governor.pdf; Richman To HHSC.jpg  
  
**Importance:** High

Paulette, Quess, and Mandy -

So that you have it on a timely basis, I have attached the initial response of Real Alternatives to a letter sent to the Governor, Attorney General, and Auditor General about our Program by a pro-abortion outfit in Washington, D.C. that calls itself, "Campaign for Accountability". The letter is exceedingly defamatory, laced with lies, false information, false reporting, and intentional misrepresentations, all for what we believe can be for no other reason than to support their rabid pro-abortion, political, attack agenda. They state just as much on their website.

We have been in consultation with our corporate counsel and will be guided accordingly if this matter proceeds further.

Thank you!  
Kevin and Tom

## **Real Alternatives Initial Response to January 14, 2019 Letter from Campaign for Accountability**

We believe it is prudent to address the blatantly untrue and defamatory assertions leveled by "Campaign for Accountability" (CfA) in its January 14, 2019 letter that it sent to Governor Whitmer, Attorney General Nessel, and Auditor General Ringler. That letter is an attack in accordance with the specific purpose stated by CfA on its website: to go after pro-life organizations.

The allegations stated in its letter flow from ignorance and lack of due diligence by the CfA, to the substantial business detriment of Real Alternatives (RA). Several of the false contentions are also an accusatory attack against MI DHHS as regards its oversight responsibilities in the MI Pregnancy and Parenting Support Services Program. This is an initial response. A more detailed analysis will be forthcoming as required.

### Inaccuracies and Misrepresentations

First, the CfA letter exposes ignorance about government contracting on Page 2 when it incorrectly states that, "In total, RA has received approximately \$2.6 million from Michigan tax payers for its administration of the MPPSP." That figure actually represents the total cost for Services and Administration. RA's financial management has always been outstanding. The program's administrative cost ratio has always been below the required cap.

CfA has a complete misunderstanding of the Real Alternatives Program Defense and Advancement Fund (PDAF). Individuals and nonprofit organizations voluntarily donate to the PDAF to provide Real Alternatives with private funds to assist Real Alternatives in growing its programs nationally as well as other endeavors. Certain Michigan Service Provider organizations have voluntarily decided to contribute to the PDAF, some have chosen not to do so. Notwithstanding CfA's unfounded and contrary assertions, in no way is their voluntary contribution a requirement or mandatory for service providers to participate in the program.

Flowing from the Grant Agreement with MI DHHS, RA enters into fee-for-services Agreements with vendor Service Provider organizations in MI. The "fee-for-service" is earned by the Service Provider organizations once approved client services have been provided by the Service Provider counselors to MI women. Following counseling sessions, referral activities, and/or other services, the counselor submits billing to RA. Once the billing is submitted, RA is legally obligated by contract with each Service Provider to pay for the services provided. **Once earned, it is the Service Provider's money.**

From a purely legal perspective, this fee-for-service payment is no different from services provided to RA by its employees, consultants, phone company, electric company, or other vendors, etc. It is neither RA's nor the State of Michigan's business what vendors, staff or Service Provider organizations do with **their earned money after it is earned**. If this wasn't true, then the State of Michigan could delve into everyone of its employee's personal business to find out how they spent their earned paychecks! It's easy to see how basic of an issue this is, and how utterly ridiculous it is for CfA to even raise it.

As far as the procedure goes, Service Provider billings are processed weekly for accuracy and compiled monthly for payment. Service Providers are paid at the rate listed in the RA Grant Agreement with MI DHHS. The full charge of those services as agreed to in the RA Grant Agreement with MI DHHS is submitted for payment to MI DHHS. Once MI DHHS reimburses RA, RA reimburses the Service Providers the **full amount** they have earned.

As stated earlier, some, but not all MI Service Providers, choose to voluntarily pledge/provide monthly contributions to RA to be used by RA for a wide variety of purposes in keeping with the similar missions of RA and those Service Providers to advance services for women in MI and elsewhere. Some pay by check; some pay by ACH transfer – they decide. The mechanism used to effectuate the monthly contributions is called the PDAF agreement.

There is absolutely no deduction taken by RA from the earned reimbursements of the Service Providers who want to contribute to RA out of their own funds. Those contributions are made completely separately by the Service Provider organizations to RA. Such private donations are therefore not at all a part of the Grant Agreement that RA has with the State of Michigan. Thus, no reporting of such received donations is required or in anyway proper by RA to MI DHHS. MI DHHS is not a party to those private agreements.

The CfA letter attempts to draw a conclusion about the PDAF from an audit conducted by the Auditor General of the State of Pennsylvania, but that conclusion is not thoroughly researched by CfA. While indeed the Pennsylvania Auditor General took issue with RA's PDAF in Pennsylvania in 2017, what the CfA letter does not reveal is that RA challenged the Auditor General in Pennsylvania state court. The CfA letter further does not reveal that months *after* RA challenged the Auditor General in state court, the parties mutually agreed to refrain from pursuing any further litigation over this matter. The end result was that Pennsylvania entered into a *new grant* agreement with Real Alternatives on January 31, 2018.

On another matter, CfA makes serious, unfounded accusations about executives' salaries. The tack taken by the author again evidences a fundamental lack of understanding of how time and material, direct charge, government contracts work. The author confuses salary budget lines with alleged "increased raises" instead of recognizing or understanding that increased time spent performing work on the MI Grant Agreement to continue growth and clients served necessarily results in increased salary charged to that budget line. To simplify, more time put in on Grant tasks equals increased personnel cost, BUT still within the confines of the overall budget! All such budget lines were of course always approved by MI DHHS.

#### More False Assertions

Finally, for the purposes of this initial response to point out just how baseless and ludicrous the CfA letter is, the issue of previous Pennsylvania audits must be addressed. This section can only be seen as an intentional effort to mislead the Governor, Attorney General, and Auditor General, to their detriment.

CfA's letter noted that in RA's draft work proposal to the State of Michigan, RA "claimed to have received '3 perfect Department of Public Welfare Contract Compliance Audits' and '2 perfect Pennsylvania Comptroller Multi-Year Contract Compliance Audits' for its Pennsylvania programming (sic)." CfA claims that it was unable to locate such audits and therefore jumped to the reckless conclusion that "Real Alternatives Lied to Michigan



Government Officials." CfA goes on to disparage RA further by claiming that this rises to criminal conduct in the nature of "False Pretenses with the Intent to Defraud." This can only be classified as false reporting by CfA to the Governor, Attorney General, and Auditor General.

RA can't be held responsible for the CfA's poor research. CfA merely needed to check RA's very own website to find a reference to the multi-year audit conducted by the PA Office of Budget. A reference to that audit appears in a letter from former DPW Secretary Estelle Richman to Texas Health and Human Services dated November 9, 2005, to recommend the RA Program to the State of Texas. Secretary Richman wrote, "Auditing, including site visits, ending in 2004 by the Commonwealth's Office of the Budget for contract years 2000-2003 resulted in findings that showed complete compliance with all contract requirements. Auditors had no recommendations." (A copy of the Secretary Richman letter is enclosed.)

Perhaps the audit reports were purged by the Pennsylvania agencies that CfA chose to contact in the normal course of carrying out document retention policies, but that doesn't mean that the audits never occurred. It certainly doesn't give CfA a reasonable basis to levy disparaging, false, allegations of criminal conduct against RA and to make a woefully inaccurate report to the Governor of Michigan, the Michigan Attorney General, and the Auditor General of Michigan.

We are confident that this initial response clearly shows that the CfA letter is completely without merit, and has been drafted and submitted solely for the purpose of causing irreparable damage to a pro-life organization and program. There are numerous other false, misleading and misrepresented allegations in the CfA letter that will be addressed following a comprehensive review of the 618 page document.

**Luft, Amanda (DHHS)**

---

**From:** Thomas A. Lang <VPofOperations@realalternatives.org>  
**Sent:** Tuesday, January 15, 2019 11:02 AM  
**To:** Derman, Barbara (DHHS); Dunbar, Paulette Dobyns (DHHS)  
**Subject:** Info on Campaign for Accountability

Dear Quess and Paulette:

As you may be aware, an agenda-driven pro-abortion outfit from Washington, D.C., known as "Campaign for Accountability," sent a letter yesterday to Governor Whitmer, Attorney General Nessel, and Auditor General Ringler, about the Michigan Pregnancy and Parenting Support Services Program. We had no idea that Campaign for Accountability was even seeking information about the Program.

The letter, at best, shows ignorance about government contracting. In fact, it is the farthest thing from the truth. It is an outrageous distortion of facts, full of lies, and is defamatory. We have forwarded it to our attorneys to review for legal action against Campaign for Accountability.

We are drafting a response and will forward it to you upon completion.

Thank you!

Kevin Bagatta, Esq. Thomas Lang, Esq.  
President & CEO Vice President of Operations  
Real Alternatives Real Alternatives